Caring for the child’s healthy growth and development
The WHO Department of Maternal, Newborn, Child and Adolescent Health (MCA) initiated the development of the materials *Caring for the child’s healthy growth and development*, in collaboration with UNICEF, to increase access to essential health services and meet demands of countries for materials to train community health workers in the context of the Integrated Management of Childhood Illness (IMCI) strategy.

Bernadette Daelmans (WHO) led the development of the intervention for community health workers and these materials with substantive contributions to the content from Rajiv Bahl and Wilson Were. Other members of the working group on the community, including José Martines, Samira Aboubaker, Olivier Fontaine, Shamim Qazi, Constanza Vallenas, and Cathy Wolfheim, also provided many valuable inputs throughout the process. We are grateful to Patricia Shirey for her comments. Aslam Bashir provided the drawings to illustrate the Counselling Cards. Some of his drawings are also included in the Facilitator Notes and the Participant Manual.

A particular debt of gratitude is owed to the principal developer, Jane E. Lucas, PhD. Her vast knowledge and experience in child health programmes is reflected in the design, content, and methodology of the materials.

The materials in the series *Caring for Newborns and Children in the Community*, and these materials on *Caring for the child’s healthy growth and development*, are fully compatible with the IMCI guidelines for first-level health workers. They are intended to serve as an additional tool to implement the IMCI strategy in countries that support the provision of basic health services for children by community health workers.
FACILITATOR MANUAL

CONTENTS

ACKNOWLEDGEMENTS ........................................ III

INTRODUCTION ............................................ 1

Counsel the family on caring for the child’s healthy growth and development............ 1
Objectives ......................................................... 2

FEED THE YOUNG INFANT AND CHILD (UP TO AGE 6 MONTHS) .................. 3

The importance of breastfeeding the young infant and child ................................ 3
Activity 1: Review the importance of breastfeeding ........................................ 5
Exclusively breastfeed the young infant and child up to age 6 months ................... 5
Breastfeed as often as the baby wants – on demand ........................................ 6
Make sure that the baby is well-attached to the breast .................................... 8
Activity 2: Assess attachment to the breast ................................................. 8
Help the mother position the baby well ............................................................. 10
Activity 3: Demonstration and Practice - Improve position of baby ........................ 11
Activity 4: Video: Breastfeeding the young infant ......................................... 14
Feed a young infant too weak to attach well .................................................... 14
Counsel the mother on breastfeeding ............................................................... 15

THE FAMILY COUNSELLING CARDS .................................. 17

Objective .............................................................................. 17
Materials for counselling the family (page ii) .............................................. 17
Caring for the sick child (page ii) ......................................................... 17
Visits to promote the child’s healthy growth and development (page iii) ............ 18
Introduction to the counselling cards on feed the young infant and child .......... 19
Activity 5: Demonstration and Practice - Counsel the mother on feeding the young infant ................................................................. 24
Feed the young infant and child (age 3 to 4 months and 5 to 6 months) .......... 26

FEED THE CHILD (AGE 6 MONTHS UP TO 5 YEARS) ............. 27

Objective .............................................................................. 27
Continue to breastfeed the child older than 6 months ..................................... 27
Add complementary foods at about age 6 months ......................................... 27
Activity 6: Identify good complementary foods ................................................................. 30
Activity 7: Identify the quantity of food a child needs ....................................................... 33
Feed the child responsively ............................................................................................... 35
Activity 7a: Identify effective feeding styles ...................................................................... 37
Use a growth chart to counsel a family .............................................................................. 37
Activity 8: Interpret a growth chart ................................................................................... 42

CARE FOR THE CHILD’S DEVELOPMENT .................................................................. 43

Objectives ......................................................................................................................... 43
What is child development? .............................................................................................. 43
Activity 9: Video: Care for Child Development ............................................................... 45
How children learn .......................................................................................................... 45
Activity 10: Care for the child’s development (True or False statements) ...................... 49
What children learn from play and communication with others ..................................... 49
Activity 11: Video - What children learn by play and communication with others 51
Play and communication activities for the child’s age ..................................................... 52
Help the family learn basic caregiving skills – sensitivity and responsiveness ............... 53
Assess the interactions between caregiver and child ......................................................... 53
Activity 12: Video – Improve sensitivity and responsiveness by copying the child .......... 54
Clinical Practice ................................................................................................................ 56
Clinical Practice (Part 1): Play and communicate with children ....................................... 56
Clinical Practice (Part 2): Assess and support breastfeeding .......................................... 57
Introduction to the counselling cards on play and communicate with the young infant and child ................................................................. 59
Activity 13: Role Play Practice – Counsel on feeding, and on play and communication ........................................................................................................... 61
Clinical Practice: Counsel the family on feeding, and on play and communication ......... 62

PREVENT ILLNESS ...................................................................................................... 64

Objectives ......................................................................................................................... 64
Breastfeed the child ......................................................................................................... 64
Vaccinate the child ........................................................................................................... 65
Wash hands ....................................................................................................................... 67
Activity 14: Demonstration and Practice - Wash hands effectively ............................... 69
Use an insecticide-treated bednet .................................................................................. 70
Advise families on how to use and maintain a bednet .................................................... 71
Prevent injury .................................................................................................................. 71
Introduction to the counselling cards on prevent illness ................................................. 71
RESPOND TO ILLNESS

Recognize danger signs requiring urgent medical care .................................................. 73
Introduction to the counselling cards on respond to illness ........................................... 77
Activity 15: Role Play Practice – Putting it all together in a counselling session .. 79
Clinical Practice: Counsel the family on feeding, play and communication,
preventing illness, and responding to illness................................................................. 80

REVIEW AND PRACTICE

Clinical Practice: Counsel the family at home................................................................... 82

ANNEX 1: .................................. ACTIVITY 8 – INTERPRET A GROWTH CHART

84
Child 1. Henda .................................................................................................................. 85
Child 2. Nina ................................................................................................................... 86
Child 3. Marco ................................................................................................................ 87
Child 4. Stevie .................................................................................................................. 88
Child 5. Tanya ................................................................................................................ 89
Child 6. Togo ................................................................................................................... 90
Answer sheet: Interpret a growth chart............................................................................. 91
Sample referral form .......................................................................................................... 91

ANNEX 2: ACTIVITY 10. CARE FOR THE CHILD’S DEVELOPMENT (TRUE OR FALSE)................................. 92

Activity 10 (continued): Answer sheet with comments .................................................. 95

ANNEX 3: ACTIVITY 13 - ROLE PLAY PRACTICE; COUNSEL ON FEEDING,
AND ON PLAY AND COMMUNICATION ................................................................. 96

ANNEX 4: ACTIVITY 15 - ROLE PLAY PRACTICE; PUTTING IT ALL
TOGETHER IN A COUNSELING SESSION ................................................................. 97

ANNEX 5: .......................................................................................................................... 99

SLIDES

ANNEX 6: ........................................................................................................................ 102

PREPARE FOR TRAINING

Caring for the Child’s Healthy Growth and Development............................................... 103
Caring for the Child’s Healthy Growth and Development............................................... 107
Course Needs ..................................................................................................................... 110
Caring for the Child’s Healthy Growth and Development............................................... 111
INTRODUCTION

Counsel the family on caring for the child’s healthy growth and development

Note to the Facilitator:

Notes to the facilitator in boxes provide guidance throughout the five-day course for what the facilitator will say and do. These notes are only in the facilitator manual. Between the notes is the content of the Participant Manual.

Before the course begins, set up the room so that participants can see and talk to each other and work in pairs, at a table if possible. Allow space for participants to move into small groups, as needed, for group exercises.

Pass out the Participant Manual. Select a participant to begin reading the Introduction below. After the second paragraph, ask the next participant to continue reading, going around the room.

Tell the group that anyone who does not want to read or answer a question should feel free to say “Pass”.

For the rest of the Manual - text, boxes, picture labels, and exercises - continue asking participants to share the reading task. To hold the group’s attention, have a participant read one paragraph or one short section. Move quickly to the next participant. Answer questions as needed, providing concrete and brief answers.

The survival of children through their early years depends on the adults who care for them.

Children need to eat well in order to grow, be healthy and strong. They need protection from illness and injury as they explore the world around them. When they are sick, they need good medical care. Adults must meet many needs of a growing child.

Children also need adults who give them love, affection, and appreciation. They need adults who spend time playing and communicating with them.

Adults help children from birth to learn the skills that will make it possible for them, too, to become competent, happy, and caring adults. Community health workers support the efforts of families and other caregivers as they raise their children. Their support can be critical to the child’s healthy growth and development, especially when caregivers also face poverty, isolation, chronic illness, and other difficult conditions.
Objectives

At the end of this course, participants will be able to counsel families to:

- Breastfeed young children and give their children nutritious complementary foods.
- Play and communicate with their children to help them learn, and to strengthen their relationship with their children.
- Prevent childhood illnesses and injury.
- Recognize signs of illness and take their sick children to a health facility for care.

Photo WHO MCA
FEED THE YOUNG INFANT AND CHILD (UP TO AGE 6 MONTHS)

Good nutrition before birth—through the mother’s good health—and in the first years of life improves the child’s growth and the child’s ability to learn. Also, good nutrition helps prevent illness.

Poorly nourished children do not grow well. They are shorter than other children the same age. They are less active when they play and have less interest in exploring and learning.

Also, poorly nourished children are often sick. And illness is a special challenge for a body that is already weak from poor nutrition.

Over a third of the children who die from common childhood illness—diarrhoea, pneumonia, malaria, measles, and other infections—are poorly nourished. Helping young children get better nutrition helps prevent early deaths.

Objective

Participants will counsel others:

- To exclusively breastfeed the young infant and child (up to age 6 months)—how much, how often, and how to responsively breastfeed the child on demand.
- To help the mother to hold the child in a good position and attach the child effectively to the breast.
- To identify and solve common problems that can interfere with exclusive breastfeeding.

The importance of breastfeeding the young infant and child

Breastfeeding is important for the healthy growth of the young child. Breast milk continues to be important even after the child begins taking complementary foods at age 6 months. (WHO and UNICEF recommend continuing breastfeeding until the child is age 2 years and older.)

Breastfeeding also strengthens the relationship between mother and child. A close, loving relationship is a foundation for the mother’s important caring role from the child’s birth and as the child grows.

Through breastfeeding the mother and her baby learn early how to communicate with each other—to be sensitive to each other’s signals and respond appropriately. Their satisfaction helps sustain the care the child will continue to need for healthy survival and social development.
Reasons to breastfeed a child

- **Breast milk contains all the nutrients the infant up to age 6 months needs.** Breast milk contains protein, fat, vitamins A and C, iron, and lactose (a special milk sugar). It also contains fatty acids essential for the infant’s growing brain, eyes, and blood vessels. These fatty acids are not available in other milks.

- **Nutrients are more easily absorbed from breast milk than from other milk.**

- **Breast milk provides all the water the infant needs, even in a hot, dry climate.**

- **Breast milk protects against infection.** Through breast milk, an infant shares his mother’s ability to fight infection. The infant is less likely to develop pneumonia, diarrhoea, meningitis, and ear infections.

- **Breastfeeding protects a mother’s health.** Breastfeeding helps the uterus return to its previous size after delivery. This helps to reduce bleeding and prevent anaemia. Breastfeeding also reduces the mother’s risk of cancer.

- **Breastfeeding helps a mother and her baby develop a close, loving relationship.** Breastfeeding puts the infant in a position to look at the mother’s eyes. The mother who breastfeeds learns how to pay attention to her infant and to respond to the baby’s signs of hunger or distress. This helps even a very young infant begin to learn how to communicate.

- **Breastfeeding is economical; and it is practical.** Breast milk is free and available for the baby whenever the baby is hungry.
Activity 1: Review the importance of breastfeeding

What are important reasons to breastfeed a child?

**Materials:** Ball

**Note to the Facilitator:**

- Ask participants to stand forming a circle, if there is room; or face each other at the tables.
- Start by throwing the ball to the first participant. ASK: What is one reason to breastfeed a child?
- Continue with the activity until no one can think of an additional reason to breastfeed.

Exclusively breastfeed the young infant and child up to age 6 months

A diet of only breast milk is best for young infants and children up to age 6 months. Exclusive breastfeeding means that the child takes no additional food, water, or other fluids, starting at birth. (The child can take medicine and vitamins, if needed.)

A mother might need help to explain to others in the household that her baby needs only breast milk, no other food.

Exclusive breastfeeding gives an infant the best chance to grow and stay healthy.

- **It promotes production of more milk.** Giving other food or fluids reduces the amount of breast milk the child takes and, as a result, the amount of breast milk the mother produces.
• **It decreases the transmission of germs from the environment.** Water, feeding bottles, and utensils can pass germs to the young infant, even when they appear "clean". The infant can become sick from the germs.

• **It ensures that the milk the child gets is nutritious.** Other food or fluid may be too diluted or thin. This can happen when the caregiver cannot afford enough breast-milk substitute for the child, or she prepares the substitute incorrectly.

• **It provides enough iron.** Iron gives the child energy, contributes to the development of the brain, and helps the child focus attention. Iron is poorly absorbed from cow and goat milk.

• **Young infants often have difficulty digesting animal milk.** Animal milk may cause diarrhoea, rashes, or other symptoms of allergies. Diarrhoea may continue and become persistent, leading to malnutrition.

The community health worker helps the mother learn when and how often to breastfeed. Together they can solve common problems mothers face when breastfeeding. The support of the community health worker and the family helps the mother succeed in her goal to exclusively breastfeed.

Breastfeed as often as the baby wants – on demand

A mother is encouraged to put her newborn to her breast as soon as possible after birth, within 60 minutes. It is not necessary to wait until the baby has been cleaned or the milk begins to come. Suckling helps the breast milk to come.

The baby’s stomach is small. From then on, the baby should be fed on demand—at least 8 times in 24 hours, day and night—in order to be adequately nourished.

A mother learns to recognize the baby’s way of communicating hunger. The baby might rub the mouth with a fist, start to fuss, or open the mouth wide towards the breast. The mother does not need to wait until the baby cries before she recognizes hunger and gives the baby her breast.
Make sure that the baby is well-attached to the breast

For the baby to suckle well, make sure that the baby is attached well to the breast. A well-attached baby suckles with the mouth wide open, chin close and touching the breast, the lower lip turned outward, and with more areola seen above the baby’s mouth than below.

When the baby suckles, you may hear a sound indicating that the baby is suckling effectively.

Activity 2: Assess attachment to the breast

Materials: CHW Slides on Breastfeed the Young Infant

Note to the Facilitator:

- Project the title *Breastfeed the Young Infant*. Then go to the next slides, as indicated for the text below.
- Point to the four points of good attachment in the picture on the left of the slide, as you identify them.
- Then, ask participants to look at the child on the right of the slide. Ask one participant at a time to identify one of the four points of attachment, until all four points have been identified.
- Go on to Part 2 of the exercise when all participants can recognize the four points of attachment.

Part 1. Identify the four points of attachment

1. In the picture on the left the child is well-attached to the breast.
   
   With the facilitator, identify the four points of good attachment in the picture on the left.

   Note to the Facilitator:

   A memory trick can help participants remember the four points of attachment.

   For example, the English word CALM can remind participants to look at the Chin, Areola, Lip, and Mouth. Help participants find a trick to remember the four points in their local language.

2. In the picture on the right, the child is poorly attached to the breast. Identify the poor attachment at each of the four points.
**Part 2. Assess attachment**

With a partner, identify the four points of attachment of the breastfeeding baby in each of the following pictures. Decide whether the baby is well-attached or poorly-attached to the breast.

**Note to the Facilitator:**

Help participants identify a partner and start the activity.

When partners have completed the activity, lead a discussion on their decisions in the whole group. Show the slide for the discussion. [Answers: Child 1 is poorly-attached; Child 2 is well-attached.]

For each child, ask a participant to review the four points of attachment considered in making the decision. Use the memory trick, if needed.
Help the mother position the baby well

The community health worker can help the mother position her baby so that it is easier for the baby to attach to the breast and suckle effectively.

First, help the mother sit comfortably with her back supported. Resting her arm on a pillow may help her hold the baby more easily and longer.

Then, without touching the baby, guide the mother to position her baby well for breastfeeding:

- Hold baby close to her.
- Face the baby to the breast.
- Hold the baby’s body in a straight line with the head.
- Support the baby’s whole body.
- Make sure that the baby is well-attached to the breast.

The mother may support her breast by putting her palm on her chest below the breast to hold it up. She should not squeeze the breast itself, for example, with a “scissors” hold. Squeezing will interfere with the flow of milk. When she gently touches the baby’s face to her nipple, the baby will open the mouth up wide to take the breast. When the mouth is open wide, the mother moves the baby’s head and open mouth to the breast.

Without touching the baby, help the mother position her newborn well.

If the newborn still has difficulty feeding, or the mother has a problem with her breast, refer them for care to the nearest health facility (or to a trained breastfeeding counsellor).
Activity 3: Demonstration and Practice - Improve position of baby

Part 1. Identify a good position for breastfeeding.

The position of the baby in the picture on the left is good for effective breastfeeding. What makes it a good position?

Note to the Facilitator:

ASK: What makes the example on the left a good position for breastfeeding?

Call on one participant at a time, going around the circle, to each give one answer. Possible answers, for example:

- Mother is holding baby close to her.
- Baby’s face is straight to the breast.
- Mother is holding baby’s body in a straight line with the head.
- Mother is supporting the baby’s whole body.
- Mother is not squeezing her breast.
Materials: Doll, water in a glass, mat, pillow.

Note to the Facilitator:

Show the slide of the two mothers. Bring participants up to you in front of the room.

1. Sit with the doll on your lap in a poor position to breastfeed (like the mother on the right).

2. Ask one participant at a time to identify one improvement the mother could make. Use the doll to demonstrate each answer, as the participant corrects the position. Mother could (possible answers):
   - Hold baby closer to her.
   - Face baby to the breast.
   - Hold the baby’s body in a straight line with the head.
   - Support the baby’s whole body.
   - Not squeeze her breast.
   - Then, make sure that the baby is well attached to the breast.

3. Demonstrate other possible good positions. For example:
   - Baby’s legs are directed behind mother’s left side, while head and body are supported to suckle from left breast.

   - Mother lies down on her back, and brings baby to her breast.

   - Mother and baby lie on their sides.

4. With the glass of water, demonstrate how difficult it is to drink water when straining the neck to the side. It is also difficult for a baby to drink while twisting the neck. Use the demonstration to emphasize the importance of holding the baby’s head straight, facing the breast.
Part 2. Role play practice

Materials: Doll for each small group

Set up: Space for groups of three, with chairs

Note to the Facilitator:

Ask a participant to read the instructions.

Then, help the groups of three to form quickly, and move their chairs together. Identify who will play each role (community health worker, mother, and observer). When roles have been identified, ask participants to start.

As a group finishes the role play, ask the observer to give feedback. Then, help the group change roles for the next role play. Make sure that each participant has a chance to practise this task.

When the activity is finished, answer questions. Summarize what seemed to be most difficult and what could be improved the next time.

The facilitator will divide the group into groups of 3 participants each. Take your chair, your manual, and one doll for your small group. Decide which participant will play the following roles:

- **Community health worker**—help the mother improve the position of the breastfeeding child.
- **Mother**—breastfeed your child (the doll). Start with the child in a poor position.
- **Observer**—observe how the community health worker counsels the mother and helps her breastfeed more effectively.
  - What difficulty did the mother have breastfeeding?
  - How did the community health worker help the mother?
  - What could the community health worker do differently?

When the facilitator tells you, change roles until each participant has practised being the community health worker.
Activity 4: Video: Breastfeeding the young infant

You will now see a video to review how to assess attachment and improve the position of the baby for breastfeeding. After the video, the facilitator will answer questions.

**Materials:** Help Improve Attachment (DVD)

**Note to the Facilitator:**

Set up the DVD with the computer and projection system ahead of time. Show the DVD.

After seeing the DVD, ask:

1. How did the counsellor assess good attachment? (review)
2. How did the counsellor help the mother have a good position for breastfeeding the baby? Answer:
   - Sit comfortably, with the back supported.
   - Hold baby close, facing the breast; hold the baby’s body in a straight line with the head; support the baby’s whole body.

**Feed a young infant too weak to attach well**

Most newborns and young infants are strong enough to begin suckling right away. However, a baby may be low weight or for other reasons too weak to take enough milk. It may be necessary to express milk from the breast, and give it to the baby in small sips with a spoon or a small cup.

Discourage the use of a feeding bottle. The use of the nipple will interfere with the newborn’s suckling on the breast. This makes it more difficult for the newborn to breastfeed effectively. Also, a bottle and nipple are more difficult to clean well than a cup.

*If the mother has difficulty feeding her baby, refer her to the health facility.* The health worker can counsel the mother to help her feed a low weight or weak baby.
Counsel the mother on breastfeeding

To support the breastfeeding mother:

- Praise the mother for breastfeeding her baby.
- Ask how often she is feeding her baby.
- Ask how the mother knows when her baby is hungry.
- Ask what difficulties, if any, she is having breastfeeding.
- **For a young infant, from 1 to 2 months old (up to 3 months)**, always observe a breastfeed.
- **For a child from 3 to 5 months old (up to 6 months)**, observe a breastfeed if a mother is having a breastfeeding problem or baby is not gaining weight. If needed, improve position and attachment.

As you counsel the mother, you may find she is having difficulty breastfeeding. You will be able to help the mother with some of these difficulties. For example:

<table>
<thead>
<tr>
<th>Difficulty</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not feeding child on demand, or mother does not know how child communicates hunger.</td>
<td>Identify ways the child communicates hunger before crying, and encourage mother to feed whenever the baby is hungry.</td>
</tr>
<tr>
<td>Feeding less than 8 times in 24 hours.</td>
<td>Discuss how to increase feeds, including at night.</td>
</tr>
<tr>
<td>Mother concerned about not having enough milk and that baby always seems hungry.</td>
<td>Reassure mother that, with frequent feeding, the infant stimulates the breasts and the breasts produce more milk. If baby is gaining weight well, baby is getting enough milk.</td>
</tr>
<tr>
<td>Baby receives water or other fluids.</td>
<td>Discuss how breast milk is enough, even in hot weather. Help mother reduce other fluids and increase the frequency and duration of breastfeeding.</td>
</tr>
</tbody>
</table>

**Discuss with the facilitator:**

- What other breastfeeding difficulties might there be?
- What could the community health worker do for each?
- When should the worker refer the mother and child to the health facility?
You might not have the training or the medicine to help with some breastfeeding difficulties. For these difficulties, refer the mother and baby immediately to the health facility. For example, refer the mother or baby to the health facility if the baby is too weak to feed, even to drink breast milk with a cup, or the mother has open sores on her breast.

**Materials:** Easel chart and marker.

**Note to the Facilitator:**

ASK: What other difficulties might there be? List these on the easel chart. For each, discuss the action to take. Other problems might include, for example:

<table>
<thead>
<tr>
<th>Other difficulty</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>Others (e.g. mother-in-law) give herbal tea</td>
<td>CHW could offer to <strong>speak with the rest of the family</strong> about need for exclusive breastfeeding.</td>
</tr>
<tr>
<td>Mother’s breast is engorged and sore</td>
<td><strong>Encourage mother to breastfeed more frequently or pump milk, from both breasts;</strong> if no improvement, <strong>refer</strong> mother and child to the health facility for counselling and treatment.</td>
</tr>
<tr>
<td>Mother’s breast is cracked and infected</td>
<td><strong>Refer</strong> mother and child to the health facility for counselling and treatment.</td>
</tr>
<tr>
<td>Baby is too young or too weak to breastfeed well; baby has sores in the mouth</td>
<td><strong>Refer</strong> mother and child to the health facility for counselling and treatment.</td>
</tr>
</tbody>
</table>
THE FAMILY COUNSELLING CARDS

Note to the Facilitator:
Pass out the Counselling Cards. Continue to ask participants to read the text below. Show the slide for each page, as indicated.

The facilitator will pass out a set of counselling cards to guide home visits and other opportunities to meet with families. The cards in this set describe the care of a child from age 1 month up to 5 years of age.

Younger infants—newborns up to age 1 month—have very special needs to ensure their survival. The counselling cards in the WHO/UNICEF course Caring for Newborns in the Community, for example, focus on preparing for birth and the needs of the young infant to survive through the first weeks of life.

Objective

Participants will use the counselling cards to counsel a mother of a young infant on feeding.

Materials for counselling the family (page ii)

Open the set of counselling cards to the introduction pages. Turn to page two (ii), which starts with a list of materials to carry when you meet with families.

In addition to the counselling cards, the community health worker carries a few items on the visit. (Read the list on page ii, after the cover page.)

This list is your reminder of what should be in your bag before going on a visit. If you have additional responsibilities during home visits, you may need additional items, such as a scale for weighing young children.

Caring for the sick child (page ii)

After you greet the family during a home visit, the first question to ask is “How is your child doing?” The family might say that the child is sick.

You may have taken courses on caring for sick newborns or children in the community. If so, you will know how to identify signs of illness requiring treatment or referral. If you see a sick newborn or child during a home visit, follow the steps you know to take action.

If you have not yet received this training, then you will refer sick newborns and children to the health facility for care.

If the child is not sick, then continue counselling the family on how to help their child grow well. Start by asking how old is the child. The set of cards you use depends on the child’s age. (Read the box on page ii.)
Visits to promote the child’s healthy growth and development (page iii)

Routine visits

The first group of cards outlines routine, scheduled counselling visits with parents of children age up to 6 months. The cards guide home visits for the:

- Visit 1. Young infant, age 1 to 2 months
- Visit 2. Child, age 3 to 4 months
- Visit 3. Child, age 5 months

The timing of home visits supports critical tasks in the child’s care. In these early months, the community health worker helps a child get a good start with effective breastfeeding and checks whether the child has been immunized.

The community health worker also assists mothers in learning basic caregiving skills. These skills are essential for many caregiving tasks, including feeding young infants on demand, recognizing and responding to signs of illness, helping children learn, and being alert to protect children from harm.

Opportunity contacts

Often there are no scheduled home visits for children over age 6 months. Instead, community health workers use opportunity contacts to counsel families. Perhaps they see the family when the child is sick, comes for an immunization, or attends a community health fair. Community health workers could also see an older child during a scheduled home visit to a younger child in the family.

The second group of cards guide counselling during opportunity contacts for children age 6 months to 4 years (up to the fifth birthday), including:

- Child, age 6 to 8 months
- Child, age 9 to 11 months
- Child, age 1 year

Note to the Facilitator:

Clarify the age groups, if needed:

<table>
<thead>
<tr>
<th>Other difficulty</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>Young infant, age 1 to 2 months</td>
<td>From the beginning of 1 month through the end of 2 months</td>
</tr>
<tr>
<td>Child, age 3 to 4 months</td>
<td>From the beginning of 3 months through the end of 4 months</td>
</tr>
<tr>
<td>Child, age 5 months</td>
<td>From the beginning and through the end of 5 months</td>
</tr>
</tbody>
</table>
- Child, age 2 years and older

**Note to the Facilitator:**

*Clarify the age groups, if needed:*

<table>
<thead>
<tr>
<th>Other difficulty</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child, 6 to 8 months</td>
<td>From the beginning of 6 months through the end of 8 months</td>
</tr>
<tr>
<td>Child, age 9 to 11 months</td>
<td>From the beginning of 9 months through the end of 11 months</td>
</tr>
<tr>
<td>Child, age 1 year</td>
<td>From the first birthday to the second birthday</td>
</tr>
<tr>
<td>Child, age 2 years and older</td>
<td>From the second birthday up to the fifth birthday</td>
</tr>
</tbody>
</table>

**Summary cards**

The charts on page iii list the Routine Visits and the Opportunity Contacts. There are also three Summary Cards. These cards summarize in one place the recommendations for feeding, caring for the child’s development, and preventing and responding to illness.

Now we will go back to look at the first counselling card as an example.

**Introduction to the counselling cards on feed the young infant and child**

**Materials:**

Visit 1. Young infant, age 1 to 2 months / Card 1 Feed the young infant

The facilitator will introduce Card 1 for the young infant, age 1 to 2 months. Card 1 guides the family in feeding their young infant. The pictures on page 1 illustrate important recommendations on feeding the young infant.

On page 2 are the steps for counselling the family. The community health worker uses the steps on page 2 as a reminder of what to talk about with the family.
1. Read and discuss the first section on page 1: GREETINGS. The community health worker warmly greets the family and sits down near the family so that all can see the counselling cards. During the greetings say your name and ask the name of the caregiver and the child. Then introduce the purpose of the visit.

2. Read and discuss: ASK the mother and family, and LISTEN.

Note to the Facilitator:
You may ask participants to read aloud the instructions below.

However, if you anticipate difficulty understanding the instructions or you would like to add variety to the methods, you may instead introduce the card to the group, by presenting each step below, instead of asking the group to read aloud.

How is the baby doing?
The counselling session begins by asking how the baby is doing. If the baby is sick, stop the counselling there. What to do next depends on whether participants have been trained in newborn care.

ASK: Raise your hands if you have been trained in newborn care.

- If you have been trained, what would you do if the family says that the young infant (or mother) is sick?
- If you have not been trained, what would you do if the young infant or mother is sick?

If there is no problem—the child and mother are not sick, continue counselling the family.

How is the baby growing?
Most children are followed by health workers in a health facility. Health workers will weigh children once a month or each time they go for their immunizations. You will look at the child’s health card to see where the child’s weight is marked on the growth curve. The growth curve helps the family know whether the baby is gaining, maintaining, or losing weight. Later we will learn how to use the growth curve to counsel the family.
3. Read and discuss the story in the box.

Note to the Facilitator:

These pictures show how to feed the baby.
What do you see in these pictures?

The pictures on the counselling card provide a way to discuss the main tasks in caring for a child.

First, ask the family what they see in each picture. This will help you identify what the family does or does not know. It will help you and the family start a discussion.

Then, tell the story about how the family in the pictures cared for their child. With practice, you will link what the family sees in the picture to the story. Use the story to confirm what the family knows and to emphasize key tasks.

Discuss:

What is most important for the family to know in order to feed the young infant?
[Refer to story box as they answer.] We have seen that the story provides the key information to discuss with the family.

How do you link the story with what the family sees in the pictures?

For example, let’s look at Picture 1. What do you see in this picture? The mother might say: “The baby is opening his mouth. He is getting ready to eat.”

What does the story say about Picture 1? “Nandi breastfeeds her child whenever the child shows signs of hunger—opening his mouth wide towards the breast, sucking fingers, or moving lips.”

To link the story to the mother’s description of the picture say, for example: “…as you saw, the baby was showing that he was hungry by opening his mouth to his mother’s breast. He rubbed his mouth with a fist. He did not need to cry to tell his mother he was hungry.”

Discuss other examples of how to link the story to what the mother said.

4. Read and discuss: CHECK UNDERSTANDING and DISCUSS what the family will do.
Note to the Facilitator:

This section of the cards helps to identify what the family has understood. It also helps identify their practices at home and solve problems, if any. Praise the family for what they are doing to help their child grow.

In this section of the feeding card, the community health worker identifies whether the infant is breastfed and whether there are any feeding problems.

Breast milk is critical to the infant’s good nutrition, health, and survival. It contributes to the development of the brain and its functions: the early months are important for the development of sight, hearing, and motor control. The community health worker can help the mother exclusively breastfeed and produce a good supply of milk.

Discuss:

What potential problems does the health worker listen and look for? [Refer to the bullet list. And listen for the following examples:

- Infant is fed breast milk-substitutes.
- Infant is given water or tea.
- Infant is fed less than 8 times in 24 hours.
- Mother does not know ways the infant shows hunger and, therefore, does not feed on demand.
- Mother has difficulty breastfeeding or lacks confidence.]

What can the health worker do to support the family in feeding the young infant? [Refer to the bullet list. And listen for the following examples:

- Counsel the mother on how to increase production of milk, e.g. feed more frequently, exclusively breastfeed, and, if not exclusively breastfeeding, decrease giving water and other fluids to the infant.
- Observe a breastfeed. Make sure mother is comfortable, infant is positioned well and is well-attached to breast.
- Follow up in two days to make sure feeding is going well.
- If there is no improvement, refer mother and baby to the health facility for counselling.]

Questions?

Answer questions about the structure of the card. Save questions about breast feeding until later.

Summary

The counselling cards include the following sections:

- GREETINGS—on the first card of each visit (the feeding card).
- ASK and LISTEN—asking the family what they see in the pictures.
- TELL STORY—providing information by telling a story, and linking the story to what the family members know.
- ASSESS, CHECK UNDERSTANDING and DISCUSS what the family will do—identifying what the family members know and do, and helping them solve problems.

Answer questions about the structure of the card. Save questions about breast feeding until later.
The steps are the same on every counselling card. Once you learn how to use one card, you will know how to use the other cards for a child in the same age group—and in all other age groups. (Stop to look at the first counselling card again.)

For each age group, the set of cards includes information on:

- Feed the child
- Play and communicate with the child
- Prevent illness
- Respond to illness

Next you will practise counselling a mother on breastfeeding. You will use card 1. *Feed the Child* (pages 1 and 2), to guide the counselling.
Activity 5: Demonstration and Practice - Counsel the mother on feeding the young infant

Part 1. Demonstration

Materials: Doll, Counselling Cards

Observe as the facilitators demonstrate how to use the counselling card to counsel the family of a young infant, age 6 weeks, on feeding. Refer to pages 1 and 2 of the counselling cards.

Note to the Facilitator:

This is a demonstration role play conducted by facilitators. Do not ask participants to demonstrate in front of other participants. Instead, they will practise in small groups after this demonstration.

1. Prepare the role play. Decide who will be the community health worker and the mother holding her 6 week old child (the doll). Set up two chairs in front of the room where all participants can see and hear.

2. Conduct the demonstration role play. Keep the role play simple, to demonstrate the counselling, and closely follow the counselling cards.

Community health worker: Follow closely the steps on pages 1 and 2 of the counselling cards (Feed the young infant) to demonstrate the process of counselling. Start with greeting the mother. Note: Do not check the growth chart. The growth chart will be introduced later.

Mother: Answer the questions simply. You breastfeed your child only during the daytime because you would like to sleep at night. He cries a lot and you would like to get him on a schedule so you can sleep at night. You do not position your baby well for breastfeeding. Baby is not well attached.

3. Discuss the demonstration role play.

- How did the community health worker greet the mother?
- How did the community health worker praise the mother?
- How did the community health worker use the counselling cards? Note: Position of seating and cards.
- What difficulties does the mother have breastfeeding?
- How did the community health worker help the mother?
- What could have been done differently?
Part 2. Role play practice

**Materials:** Doll for each small group, counselling cards

**Set up:** Space for groups of three, with chairs

**Note to the Facilitator:**

Help the groups of three form quickly, identify who will play each role, and start.

As a group finishes the role play, ask the observer to give feedback. Then, help the group change roles for the next role play. Make sure that each participant has a chance to practise this counselling task.

When the activity is finished, answer questions. Summarize what seemed to be most difficult and how it could be improved the next time.

The facilitator will divide the group into smaller groups of 3 participants each. Take your chair and your counselling cards to your small assigned group. Decide which participant will play the following roles:

- **Community health worker**—Use the counselling cards (pages 1 and 2) to guide you as you counsel the mother on feeding her young infant. Start with greeting the family. *Note: Do not check the growth chart. The growth chart will be introduced later.*

- **Mother**—You have been giving your daughter water in a bottle between feeds because it has been very hot. When she breastfeeds, the baby lies on her back on your lap.

- **Observer**—Observe how the community health worker counsels the mother and helps her breastfeed more effectively. At the end of the role play, give feedback to the community health worker.
  - How did the community health worker greet the mother?
  - How did the community health worker praise the mother?
  - How did the community health worker use the counselling cards? (Note positions of seating and cards.)
  - What difficulty did the mother have breastfeeding?
  - How did the community health worker help the mother?
  - What could the community health worker do differently?

Then, change roles until each participant has practised being the community health worker.
Feed the young infant and child (age 3 to 4 months and 5 to 6 months)

Until the child is 6 months old, supporting exclusive breastfeeding is key to the child’s healthy growth and development. The counselling cards on Feed the Child for the recommended home Visit 1, 2, and 3 are very similar.

In the group, read the card for Visit 2. Child age 3 to 4 months/ Card 1 Feed the child (pages 9-10). See how similar this card is to the first card for the young infant.

When you have finished, read the card for Visit 3. Child age 5 months/ Card 1 Feed the child (pages 17-18).

Discuss with the facilitator: What new information is introduced during Visit 3?

Note to the Facilitator:

Discuss the introduction of complementary foods.

Children should be exclusively breastfed until they are six months old.

However, when children are between 5 and 6 months old, a few remain hungry even after frequent breastfeeds on demand. A few may fail to gain adequate weight. If, after a follow-up in 5 days, there is no improvement with a child who is almost six months old, you may need to begin to help the mother introduce complementary foods.

Next we will look at how to introduce complementary foods.
Objective

Participants will counsel others on how to feed their children age 6 months up to 5 years.

Participants will identify:

- Nutritious complementary foods for a young child.
- When to introduce complementary foods and how to prepare them.
- How much and how often to offer food to children.
- How to offer foods and encourage children to eat them.

Continue to breastfeed the child older than 6 months

Children older than 6 months still benefit from breastfeeding. From age 6 to 12 months, breast milk provides half of the child’s nutritional needs. From 12 months to 2 years, it continues to provide one-third of a child’s needs.

Breast milk also continues to protect the child from many illnesses, and helps the child grow. Therefore, a mother should continue to breastfeed as often as the child wants.

Add complementary foods at about age 6 months

At about 6 months of age, however, breast milk alone cannot meet all the nutritional needs of children. Without additional food to complement the breast milk, children can lose weight and falter during this critical period. The amount and the variety of foods that children need will increase as the child grows.

*Good complementary foods are nutrient-rich, energy-rich, and locally available.* Help the family introduce and then increase the amount and variety of complementary foods to give a child. Foods should be safe and hygienically prepared. They should be prepared in a consistency that is nutritionally rich and acceptable for the young child to eat.

*A nutrition-rich diet* requires a variety of foods. (See the box for sources of important nutrients for a child’s early growth and development.)

<table>
<thead>
<tr>
<th>Sources of important nutrients</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Iron</strong></td>
<td>Contributes to strong blood, rich in red blood cells. Best sources for iron: animal meat and organ foods (for example, liver), and fish. In lesser amounts: dark leafy green vegetables and legumes.</td>
</tr>
<tr>
<td><strong>Zinc</strong></td>
<td>Helps to prevent illness. Best sources for zinc: same as for iron.</td>
</tr>
<tr>
<td><strong>Vitamin A</strong></td>
<td>Contributes to healthy eyes and brain development, and prevents illness. Best sources for vitamin A: fruit and dark green and orange vegetables. Also: animal organ foods, yoghurt and other milk products, and eggs.</td>
</tr>
</tbody>
</table>
As the child grows, the child needs a greater amount and variety of foods. A variety helps to provide the energy and nutrients the child needs.

For child, age 6 to 8 months

For child, age 2 years and older

To be an energy-rich food, the food should also be prepared thick—so it stays on a spoon. Thin soups and cereals fill the stomach but do not provide enough energy for a growing child.

Consistency for energy-rich complementary food

Just right - stays on spoon

Too thin - drips easily off spoon

Introducing foods to a child who has been exclusively breastfed may be difficult at first. Advise families to start by giving 2 to 3 large tablespoons of well mashed food, during 2 to 3 meals each day. Gradually encourage—but do not force—the child to eat more.

The following chart summarizes the changes in the feeding advice as the child grows. The stories on the counselling cards on Feed the Child summarize these messages for children age 6 months and older.
### Note to the Facilitator:

Show the following chart to identify how the feeding recommendations meet the changing needs of the growing child. Project the chart on the wall, and point to the information as you identify the changes as the child grows in:

- **Foods** – demonstrate how to read the chart: At age 6 to 8 months, the child starts to eat thick porridge (continue)…..As the child grows, the child needs greater variety of foods to meet her needs for energy, vitamins, and minerals.
- **Quantity** – ask a participant to identify changes as the child grows.
- **Frequency** – ask a participant to identify changes as the child grows.
- **Consistency** – ask a participant to identify changes as a child grows.

### Remind the group:

The key points on food, quantity, frequency, and consistency will be introduced as you tell the stories on the counselling cards 1. Feed the Child. This information is also important as you check the family’s understanding about how they feed their child.

You do not need to memorize this chart. The information is on the counselling card.

### Meeting nutritional needs as the child grows

<table>
<thead>
<tr>
<th></th>
<th>6 to 8 months</th>
<th>9 to 11 months</th>
<th>1 year</th>
<th>2 years and older (up to 5 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Food</strong></td>
<td>Thick porridge; fruit and dark green vegetables, rich in vitamin A; and animal-source foods (meat, fish, eggs, and yoghurt or other dairy products)</td>
<td>Fruit and dark green vegetables, rich in vitamin A; and animal-source foods</td>
<td>Greater variety of fruit and dark green vegetables, rich in vitamin A; and animal-source foods</td>
<td>Greater variety of family foods, including fruit and dark green vegetables, rich in vitamin A; and animal-source foods</td>
</tr>
<tr>
<td><strong>Quantity, how much at each meal</strong></td>
<td>Start with 2 to 3 tablespoons; increase to 1/2 cup of food.</td>
<td>1/2 cup food</td>
<td>3/4 cup</td>
<td>1 cup</td>
</tr>
<tr>
<td><strong>Frequency, how often Meals</strong></td>
<td>2 to 3 meals each day</td>
<td>3 or 4 meals each day</td>
<td>3 or 4 meals each day</td>
<td>3 or 4 meals each day</td>
</tr>
<tr>
<td><strong>Snacks</strong></td>
<td>1 or 2 snacks</td>
<td>1 or 2 snacks</td>
<td>1 or 2 snacks</td>
<td>1 or 2 snacks</td>
</tr>
<tr>
<td><strong>Consistency, how prepared for child to eat</strong></td>
<td>Mashed, thick consistency that stays on spoon</td>
<td>Mashed or finely chopped; some chewable items that the child can hold</td>
<td>Mashed or chopped; some items the child can hold</td>
<td>Prepared as the family eats (with own serving)</td>
</tr>
</tbody>
</table>
Activity 6: Identify good complementary foods

Discuss with your facilitator: **What complementary foods are available locally?** List the local foods in the left column of the chart below.

Then, evaluate the foods. Tick [□] the characteristics that describe the food. Decide whether the food is a good complementary food for a growing child [Yes or No]. Start in the group with the example of ground nuts. Note that a good complementary food might not meet all the qualities listed.

Continue to evaluate the remaining foods by yourself. You will discuss the decisions when everyone has finished.

**Materials: Easel chart and marker**

**Note to the Facilitator:**

1. **ASK one participant at a time: What complementary foods are available locally?**

2. **As participants identify local foods, write the food on a list on the easel chart, starting with the example ground nuts. Make sure that there are a variety of local examples on the list (e.g. green vegetables, fruit, fish, and yoghurt and other meat-source foods).**

3. **When the list is complete, lead the group discussion to evaluate the characteristics of ground nuts. Ground nuts are:**
   - Energy- and nutrient-rich
   - Widely available at low cost
   - Not easy to prepare—unless bought in paste form
   - Liked by children
   - Can be a snack on bread
     - Yes, a good complementary food—note that all qualities are not necessary for it to be a good complementary food.

4. **Complete one more example, if necessary. Then ask participants to continue to evaluate the remaining foods on the group’s food list.**

5. **Discuss the participants’ decisions, one food at a time. Move quickly through each question on the table to evaluate the complementary food.**
<table>
<thead>
<tr>
<th>List the local foods:</th>
<th>Energy- or nutrient-rich?</th>
<th>Widely available at low cost?</th>
<th>Easy to prepare in a soft form?</th>
<th>Liked by children?</th>
<th>Can be a snack?</th>
<th>A good complementary food? (circle)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ground nuts</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Yes No</td>
</tr>
<tr>
<td>Ground nuts</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Yes No</td>
</tr>
<tr>
<td>Ground nuts</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Yes No</td>
</tr>
<tr>
<td>Ground nuts</td>
<td></td>
<td></td>
<td></td>
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<td>Ground nuts</td>
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<td></td>
<td></td>
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<td>Ground nuts</td>
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<tr>
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<tr>
<td>Ground nuts</td>
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<tr>
<td>Ground nuts</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Yes No</td>
</tr>
<tr>
<td>Ground nuts</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Yes No</td>
</tr>
</tbody>
</table>
A common feeding problem is that the family thinks that they are giving the child enough food. The quantity may be difficult for a family to imagine correctly. With the child’s cup or bowl, it is helpful to demonstrate how much is 1/2, 3/4, and a full cup (250 ml).
Activity 7: Identify the quantity of food a child needs

Part 1. Demonstration

Your facilitator will demonstrate the quantity of food a child needs.
Part 2. Role play practice

Work with a partner to practise helping a mother:

1. Learn the quantity of complementary food her child needs.
2. Recognize that amount in the child’s bowl.
3. Agree to give her child the needed amount.

Follow the example in the demonstration. Decide on the roles.
• **Community health worker**—Gather items that you will need to demonstrate the quantity of food the child needs (for example, common bowls, measuring item with water, a small funnel).

• **Mother**—Your child is age six months. You would like to know how much to feed him.

Change roles when finished with the first role play. For the second role play, the child is 3 years old.

**Note to the Facilitator:**

Observe participants during the role play. Remind them that the mother should do the measuring tasks herself, as much as possible. This will help her remember the quantity of food her child needs.

Discuss at the end: Identify difficulties participants were having. Identify how the demonstration with the mother could be done better next time. Note that they will use a container available in the home to measure the quantity of food to give the child and the child’s feeding bowl.

**Feed the child responsively**

Breastfeeding on “demand” requires the mother to be sensitive to the signs that her child is hungry and to respond by feeding the child. As the child grows, these basic caregiving skills—sensitivity and responsiveness—continue to be important to meet the child’s nutritional needs.

Children need help to eat. They eat slowly and are easily distracted. As they begin to use spoons and other utensils, it is difficult to get enough food. Help the family to be patient during meals and gently encourage the child to eat. (Read the box on Responsive Feeding.)

*Responsive feeding* means gently encouraging—not forcing—the child to eat. Showing interest, smiling, or offering an extra bit encourages the child to eat. A parent also can play games to help the child to eat enough food and to encourage the child to try new foods. For example: “Open wide for the plane to come inside.” OR “I will take a bite first. Yum. Yum. Now it is your turn to take a bite.”
Responsive feeding

- Feed infants directly and help older children when they feed themselves. Feed slowly and patiently. Encourage children to eat, but do not force them.
- If children refuse many foods, experiment with different food combinations, tastes, textures, and methods of encouragement.
- Minimize distractions during meals, if the child loses interest easily.
- Remember that feeding times are periods of learning and affection – talk to children during feeding, with eye to eye contact.

Discuss with the facilitator: What local games do parents use to encourage their children to eat?

Threatening or showing anger at children who refuse to eat should be discouraged. These actions usually result in children eating less.

Adults need to provide adequate servings of food, and to watch how much their children actually eat. They should ensure that other children or pets do not eat the child’s food. The child should have a separate bowl or plate so that it is possible to know how much the child has eaten.

Responsive feeding is especially important when a child is sick. During illness, children may not want to eat much. Gentle encouragement and patience are needed.

If the child breastfeeds, the mother should offer the breast more often and for longer when the child is sick. If the child takes complementary foods, encourage the family to offer the child’s favourite food, more frequently and, if necessary, in smaller amounts. During illness, soft foods may be easier to eat than hard, uncooked food. The appetite will improve as the child gets better.

After illness, good feeding helps make up for the weight lost and helps prevent malnutrition. When children are well, good feeding helps prevent future illness.
Activity 7a: Identify effective feeding styles

Materials: DVD on Feeding Styles

Note to the Facilitator:

Show the video on feeding styles.

Discuss:

How are the three feeding styles different (controlling, laissez faire, and responsive feeding)? How does the mother respond to the child?

An adult needs to sit with a child to make sure that the child eats nutritious food and eats enough while learning to feed him or herself.

As poorly nourished and sick children become weaker, they demand less. They need even more encouragement to eat.

Photo WHO V Pierre

Use a growth chart to counsel a family

Growth in children varies. How a child gains or loses weight, for example, can indicate whether the child’s nutritional needs are being met, or whether the child has been well or sick.

Health workers usually record the weight of the child on the Child’s Health Card or in a small notebook. They then plot the weight as a dot on the child’s growth chart at the point where the age and the weight lines cross.

If the weight has not been plotted on the growth chart, the community health worker needs to plot the weights before discussing the child’s growth with the family. The community health worker can then help the family interpret the child’s growth.
Because girls and boys grow at different rates, they have different growth charts. (See the blue chart for boys on page 63 of the counselling cards, and the pink chart for girls on page 64.)

Below, the health worker plotted Jose’s weight six times on a Growth Chart for Boys since his birth.

**With the facilitator: Compare the weights-for-age in the table to the dots from birth to age 10 months on the chart.**

Then, on the growth chart add Jose’s weights at 1 year and 1 year 6 months old. Draw a line between dots to continue the growth curve.

<table>
<thead>
<tr>
<th>Age</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Birth</td>
<td>3.9 kg</td>
</tr>
<tr>
<td>1 month</td>
<td>4.8 kg</td>
</tr>
<tr>
<td>2 months</td>
<td>6.0 kg</td>
</tr>
<tr>
<td>3 months</td>
<td>6.5 kg</td>
</tr>
<tr>
<td>5 months</td>
<td>8.5 kg</td>
</tr>
<tr>
<td>10 months</td>
<td>9.6 kg</td>
</tr>
<tr>
<td>1 year</td>
<td>10.5 kg</td>
</tr>
<tr>
<td>1 year 6 months</td>
<td>11.8 kg</td>
</tr>
</tbody>
</table>
**Note to the Facilitator:**

On the slide,

1. Show the line across the bottom of the graph indicating the child’s age by month.
2. Show the line going up the left of the graph indicating the child’s weight by kilogram.
3. Show where the line of Jose at Birth crosses the line for his weight 3.9 kg. The weight was plotted with the first dot of the growth curve.
4. Ask participants, one at a time, to show where Jose’s growth was at age 1 month, 2 months, 3 months, 5 months, and 10 months. Make sure that each participant understands the plot of the curve before moving on.
5. There are two more weights: At age 1 year, Jose was 10.5 kg. At age 1 year 6 months, Jose was 11.8 kg. Ask participants to plot these weights, one at a time, in the appropriate place on the chart. Then draw a line to connect the curve through the new dots.
6. Walk around the room to make sure that each participant knows how to plot the chart. If there is any difficulty, add examples for extra practice.
   For example:
   - At age 1 year 8 months, Jose was 12.5 kgs.
   - At 2 years, Jose was 13.0 kgs.
The growth curve now provides some helpful information:

- **The shape** of the curve indicates whether Jose has **gained, maintained, or lost weight** at any time since birth.

  The curve goes up steadily. Jose has steadily **gained weight** at each measurement.

  There is concern if:
  
  - The curve is **flat**, indicating the child is not gaining weight as he grows older. Ask if there is any reason the child has not been eating well. For example, has he been sick?
  - The curve **drops**, indicating that the child is losing weight. The child should be referred to a health facility if there is a sudden drop.

- **The location** of the child’s curve on the chart indicates whether Jose’s weight is **normal, too low (underweight), or too high (overweight)**, compared to other children his age.

  For this information, you compare Jose’s growth curve to the other curves on the chart. Jose’s curve stays above the middle (median) line. He is growing well. The dots within the area above or below the middle line indicate that the child’s weight is normal.

  Of greatest concern is when the curve is in the area marked **Below -2, underweight** or **Below -3 severely underweight**.

  With good nutritional counselling mothers can sometimes correct the direction of the child’s growth over the next several visits.

  However, refer a child who is **severely underweight** to the health facility.

**Discuss with the facilitator:**

**In your area, what action—refer or counsel the mother—should you take for the children with each of the following growth curves? (This will depend on the services available in your area.)**

<table>
<thead>
<tr>
<th>Child</th>
<th>Growth curve</th>
<th>Refer?</th>
<th>Counsel the mother?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mona, age 2 years</td>
<td>Flat over 3 months but still normal weight for her age</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Andrew, age 8 months</td>
<td>Going down, crossing into the area below -2 underweight</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tara, age 18 months</td>
<td>Going up, crossing into the area above normal for her age</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

For each mother to be counselled, discuss: How would you counsel the mother?

For children age 6 months and older, ask the mother to bring her child **back for follow-up in 5 days. What would you look for?**
**Note to the Facilitator:**

Continue going around the room. Ask the participants, one at a time, their decision on the action for each child.

Below are sample answers, depending on local policy and available services:

<table>
<thead>
<tr>
<th>Child</th>
<th>Growth curve</th>
<th>Refer?</th>
<th>Counsel mother?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mona, age 2 years</td>
<td>Flat over 3 months but still normal weight for her age</td>
<td>No</td>
<td>YES: Interpret growth curve. Ask if child has been sick. If so, advise to offer foods more frequently until child catches up. Ask what, how much, how often child is being fed. Advise, if needed</td>
</tr>
<tr>
<td>Andrew, age 8 months</td>
<td>Going down, crossing into the area below -2 undernourished</td>
<td>Refer, if no improvement at follow-up visit, or child is sick.</td>
<td>YES: Interpret growth curve. Ask if child has been sick. Ask what, how much, how often child is being fed. Make sure mother understands quantity to feed. Advise, if needed</td>
</tr>
<tr>
<td>Tara, age 18 months</td>
<td>Going up, crossing into the area above normal for her age</td>
<td>Refer, if no improvement at follow-up visit.</td>
<td>YES: Interpret growth chart. Ask what, how much, how often child is eating. Advise, as needed, on a variety of healthy foods, with plenty of vegetables and fruit. Make sure mother understands quantity to feed. Also, is child able to move and be active during the day?</td>
</tr>
</tbody>
</table>
Activity 8: Interpret a growth chart

Materials: Sample growth charts

Note to the Facilitator:

Make multiple copies of sample growth charts in Annex 1 (so there is one copy for each participant).

Give one sample growth chart to each participant. Ask a participant to read the instructions below. Then, ask participants, with their partners, to answer the questions for their two growth charts. If time permits, give each participant another growth chart to

Usually community health workers will not need to plot the weight on a chart. However, they will need to help the mother interpret the chart and use the chart to provide feeding advice.

The facilitator will distribute growth charts to interpret. With a partner, answer the following questions about the growth chart you receive:

1. Is the chart for a boy or for a girl?
2. Interpret the shape of the growth curve.
3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.
4. Decide what action needs to be taken (refer or counsel the mother).
5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?
CARE FOR THE CHILD’S DEVELOPMENT

Objectives

In this section, participants will identify how children learn, and how adults can help them learn. They will observe behaviours and interactions between caregivers and children.

Participants will counsel others:

- Ask about how parents play and communicate with their children.
- Advise them on age-appropriate play and communication activities to help their children develop.
- Use the activities also to strengthen the basic skills of caregivers: sensitivity and responsiveness to the child’s interests and needs.

What is child development?

Children become more capable as they grow older. They learn to talk, walk, and run. They learn to think and solve problems. These changes are examples of the child’s development.

This learning helps them to do well in school and, when they grow up, to contribute to their families and communities.

The recommendations in the counselling cards provide ideas for activities families can do to help their children learn. The play and communication activities are for all children. They describe what mothers and fathers, and others who care for the young child, can do.

Feeding, dressing, and other daily tasks provide many opportunities for adults to play and communicate with their children.

The activities also help children grow. For this reason, the recommendations are especially important for low weight babies and undernourished children. Studies have found that extra attention through play and communication, as well as through responsive feeding, stimulates the growth of low weight babies and poorly nourished children.

All members of the family contribute to the child’s development.
Low weight babies and children who are poorly nourished also have difficulty learning. They may be timid and easily upset, harder to feed, and less likely to play and communicate.

Since these children are less active, they may be less able to get the attention of the adults who care for them. As a result, over time mothers and other caregivers are less likely to feed, play with, or communicate frequently with them. They may also need help to understand how their children communicate their hunger, discomfort, interests, and other needs.

Poorly nourished, sick, and disabled children all have special needs for care.

Play and communication can also help caregivers. After giving birth, for example, some mothers find it difficult to become active and involved in caring for their young babies. They may be sick or overwhelmed with their responsibilities. They appear sad and tired. They are uninterested in other people and do not join other family activities.

Paying close attention to their babies, playing with them, and seeing how their babies respond to the attention will help these caregivers become more active and happier. They will feel more important in the lives of their young children and more confident in their caring role. The activities help both the child and the caregiver.

Playing peek-a-boo helps a mother and child pay close attention to each other. They respond with delight.
Activity 9: Video: Care for Child Development

Materials: DVD Care for Development: A better start in life.

Note to the Facilitator:

Play the video Care for Development: A better start in life now or whenever there is time on Day 2 of the course. It takes about 15 minutes.

Ask participants to list on their papers the play and communication activities they see with children.

After the video, ask participants, one at a time, to identify one play or communication activity in the video.

You will now watch a video. The video has many examples of play and communication activities that help a child learn. As you watch the video, make a list of learning activities you see.

How children learn

Each child is unique at birth, and the differences among children affect how they learn. Their early care also affects their learning. Experiences during the first years with their families and other caregivers affect the kind of adults children will become.

Families give their children special care for development by giving them love, attention, and many opportunities to learn. By playing and communicating with their children, families help their children grow healthier and stronger. Children learn to communicate their needs, solve problems, and help others. From a very young age, children learn important skills that will prepare them for life.

Much of what children learn, they learn when they are very young

The brain develops most rapidly before birth and during the first two years of life.

- **Hearing and sight** areas of the brain develop most rapidly during the first 3 and 4 months of life.

- **Language** areas develop most rapidly between age 6 months and 2 years.

- The areas of the brain for **thinking and solving problems** begin to develop at birth and reach the peak for the most rapid change at age 12 months.
Good nutrition and good health are especially important when these abilities develop in the early years. Breast milk has a special role in providing the nutrients for the development of the brain. Breast milk also helps young children stay free from illness so that they are strong and can explore and learn from early experiences. Poor nutrition during the early years will limit the child’s potential development for life.

Children can see and hear at birth. Starting when they are very young, children need opportunities to use their eyes and ears, in addition to good nutrition. For their brains to develop well, children also need to move, to have things to touch and explore, and to play with others. Children also need love and affection. All these experiences stimulate the brain to develop.

**Children need a safe environment as they learn**

Children are always exploring new things while they are learning new skills. They need a clean, safe, protected physical environment to be safe from injuries and accidents while they are playing and learning.

Children also should be protected from violence and strong anger at them and around them. Adults need to protect young children from physical harm and harsh criticism, in order to help children gain confidence to explore and learn.

When children are young, they often explore by putting things into their sensitive mouths. With their mouths, as well as with their hands, children learn what is soft and hard, hot and cold, dry and moist, and rough and smooth.
Children learn by putting things into their sensitive mouths.

Families must be sure that the things that young children put into their mouths are large enough so that they cannot swallow them. Also, they should not let children put long, thin, or sharp objects into their mouths.

Any object a child plays with should be clean. Putting the child on a clean blanket or mat helps to keep playthings clean.

Play areas also need to be protected. Children should play in areas free from human and animal faeces, and where there are no open water holes.

When a child wants to play with something that is not safe or not clean, the caregiver may have to gently say “no”. While the child is learning, it is helpful to exchange the object for something that is safe and clean. Children can be easily distracted from harmful things and unsafe environments by drawing their interest towards other activities and providing a safe, enclosed place to play.

Children need consistent loving attention from at least one person

To feel safe, young children need to have a special relationship with at least one person who can give them love and attention. The sense that they belong to a family will help them get along well with others. It will also give them confidence to learn.

Children naturally want to communicate with another person from birth. They become especially close to the caregivers who feed them, spend time communicating with them, and give them love and affection.

During breastfeeding, a baby and mother are very close. They communicate by responding to the slightest movement and sound, even smell, of the other person. This special responsiveness is like a dance. The baby becomes “attached” to the person who consistently responds to her, holds her, loves her, and helps her feel safe. This connection or bond lasts a lifetime.

Sometimes the mother and baby have difficulty developing this special connection. You can help mothers and other caregivers be sensitive to what their babies are trying to do as they begin to communicate, and help the caregiver respond appropriately.

You can help caregivers encourage the efforts of their children to learn. Adults can encourage their children by responding to their children’s words, actions, and interests with sounds, gestures, gentle touches, and words. Adults can help their children develop into happy, healthy persons by looking at and talking about the attempts of young children to do new things, to make sounds and to talk, even when children are not yet able to speak.
Children learn by playing and trying things out, and by observing and copying what others do.

Children are curious. They want to find out how they can affect people and things around them, even from the first months of age.

Play is children’s “work”. Play gives children many opportunities to think, test ideas, and solve problems. Children are the first scientists.

Children can learn by playing with pots and pans, cups and spoons, and other clean household items. They learn by banging, dropping, and putting things in and taking things out of containers. Children learn by stacking things up and watching things fall, and testing the sounds of different objects by hitting them together. Children learn a lot from doing things themselves.

Children also learn by copying what others do. For example, a mother who wants her child to eat a different food shows the child by eating the food herself. To learn a new word, a child must hear it many times. For a child to learn to be polite and respectful, a father needs to be polite and respectful to his child.

Children also learn how to react to things by how others react—whether by fear, anger, patience, or joy.
Activity 10: Care for the child’s development (True or False statements)

The facilitator will pass out cards, one at a time, with statements about the child’s development. Decide whether the statement is True or False. Be ready to explain your answer.

**Materials:** Easel (or white board or blank wall), cards with statements (in Annex 2. For Activity 10. Care for the Child’s Development), tape or other means to post the statements.

**Note to the Facilitator:**

Ask participants to come up near the easel. Write a label for TRUE and a label for FALSE. Post the labels on the easel. Hand statement card #1 to one participant.

- Ask the participant to decide whether the statement is True or False, and explain the decision.
- Ask others whether there is any disagreement. Resolve disagreements.
- Then, ask the participant to post the statement under the correct label (TRUE or FALSE).
- Use the opportunity to add more information about the statement. (See the answer sheet for Activity 10 in Annex 2). The answer sheet provides additional points to make, using the statement card.

Continue handing the statement cards in order to one participant at a time, and continue the process. (The first cards are easier to answer than the later ones.)

**What children learn from play and communication with others**

The counselling card identifies play and communication activities to encourage and stimulate the child’s physical, cognitive, social, and emotional development.

Some examples of new skills the young child is developing are:

- Physical (or motor)—learning to reach and grab for an object, and to stand and walk.
- Cognitive skills—learning to think and solve problems, to compare sizes and shapes, and to recognize people and things.
- Social—learning to communicate what she needs and use words to talk to another person.
- Emotional—learning to calm himself when upset, be patient when learning a new skill, be happy, and make others happy.
Discuss with the facilitator:

A mother helps a child learn to stack bowls of different sizes. What are some skills that the child is learning?

- Physical (or motor) skills
- Cognitive skills
- Social skills
- Emotional skills

Materials: stacking bowls, tin plate or bowl, spoon, clean cloth, and other items from the toy bag

Note to the Facilitator:

1. Set cups of different sizes on the table. Demonstrate stacking the cups as a child would (e.g. child might have difficulty reaching and grabbing, deciding which cup fits into another cup).

2. Ask a participant: “What physical or motor skill is the child learning?” As a reminder, read the definition again. Ask other participants: “What other physical or motor skills might the child be learning?”

3. Continue the process for each type of skill: Cognitive, social, and emotional.

4. If you have time, analyse another recommended activity for their physical, cognitive, social, and emotional skills. Include participants in the demonstration of additional activities. For example:
   - Rolling a ball to the child. (Roll a ball to a participant, and ask the participant to roll it to another participant.)
   - Playing peek-a-boo with a cloth. (Cover a participant’s face. React with surprise when the participant pulls off the cloth. Repeat several times.)
Activity 11: Video - What children learn by play and communication with others

You will now see a short video that demonstrates one activity. Observe the video. Be prepared to discuss:

- What did the child do?
- What did the mother do?
- How did they interact?
- What skills did the child learn?

**Materials:** Video *Give your child things to stack up*, stacking bowls

**Note to the Facilitator:**

Show the video two times or more to provide practice in observing closely the actions of child and mother, and their interactions.

1. **Discuss the questions in the manual (list above):**

   Discuss each question in the manual. Help the group first focus on behaviours (e.g. mother hugs her child), rather than conclusions (e.g. mother is pleased).

2. Ask a participant to answer from the child’s point of view: “**What do you think the child is thinking?**” This is an important question to ask the caregiver. It helps the caregiver learn to be sensitive to the child’s point of view in the activity.

3. Ask: “**What is the child learning?**” Use stacking bowls to demonstrate the skills the child is learning in the video. Answers might be, for example:
   - **Physical skills** of reaching, grabbing, lifting, stacking, and dropping.
   - **Cognitive skills** of identifying which bowl is larger/smaller, planning how to stack them, testing by trial and error.
   - **Social skills** of pleasing mother, getting her to respond.
   - **Emotional skills** of learning patience, pleasing mother.

4. The child is sucking a dummy throughout the activity. **Discuss the effect on the interaction of the child and his mother (effect on child, effect on mother, effect on interaction).** For example, child cannot react with sounds or verbalize as a step to learning language. Mother does not get the additional pleasure of seeing her child laugh. This pleasure is essential for helping the mother to continue to practise these activities with the child at home.
The counselling cards suggest play and communication activities to help families stimulate the development of the child’s physical, cognitive, social, and emotional skills.

As the child grows, the child needs opportunities to learn new skills. The activities, therefore, change and become more complex as the child grows older. Here are sample activities. Many are described on the counselling cards. The facilitator will demonstrate some of these activities with the items in the toy kit.

### Play and communication activities for the child’s age

A child learns to solve problems while playing with a home-made puzzle with her father.

<table>
<thead>
<tr>
<th>Age</th>
<th>Play activity</th>
<th>Communication activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Young infant, age 1 to 2 months</td>
<td>Provide ways for child to see, hear, feel, move freely, and touch you. Move colourful objects in front of baby’s eyes to help the baby learn to follow and reach.</td>
<td>Look into baby’s eyes, and talk to baby. Smile and laugh with the baby. Get a conversation going by copying the baby’s sounds and gestures.</td>
</tr>
<tr>
<td>Child, age 3 to 4 months</td>
<td>Move colourful objects slowly in front of the child’s face, help child grab and hold objects. Give child a shaker rattle or rings on a string.</td>
<td>Smile and laugh with child. Get a conversation going by copying the child’s sounds and gestures.</td>
</tr>
<tr>
<td>Child, age 5 months</td>
<td>Give child wooden spoon and other household objects to reach for, grab, and examine. Play with ball, rolling the ball back and forth.</td>
<td>Talk softly to child. Get a conversation going by copying the child’s sounds and gestures.</td>
</tr>
<tr>
<td>Child, age 6 to 8 months</td>
<td>Give child clean, safe household things to handle, bang, and drop.</td>
<td>Respond to your child’s sounds and interests. Call child’s name and see child respond.</td>
</tr>
<tr>
<td>Child, age 9 to 11 months</td>
<td>Hide a child’s favourite toy under a cloth or box. See if the child can find it. Play peek-a-boo.</td>
<td>Tell child the name of things and people. Play hand games, like bye-bye.</td>
</tr>
<tr>
<td>Child, age 1 year</td>
<td>Give child things to stack up, and to put into containers and take out.</td>
<td>Ask child simple questions. Respond to child’s simple questions. Respond to child’s attempts to talk. Show and talk about nature, pictures, and things.</td>
</tr>
<tr>
<td>Child age 2 years and older</td>
<td>Help child count, name, and compare things. Make simple and safe toys (e.g. picture book), objects to sort (e.g. circles and squares, puzzle, doll).</td>
<td>Encourage your child to talk. Answer your child’s questions. Teach your child stories, songs, and games. Talk about pictures or books.</td>
</tr>
</tbody>
</table>
The timing of these guidelines is more flexible than the feeding recommendations. Some children show an interest or skills in an activity earlier than others or later than others. Respond to what a child shows an interest in doing. Then, increase the difficulty when the child is able to do the activity easily (scaffold it).

**Help the family learn basic caregiving skills – sensitivity and responsiveness**

The play and communication activities also help the family learn how to care for the child. Through play and communication, the mother or other primary caregiver learns to be sensitive to what the child communicates (the child’s signals) and to respond appropriately.

The basic caregiving skills—sensitivity and responsiveness—contribute to the child’s survival, as well as to the child’s healthy growth and development.

A sensitive caregiver is aware of the child and recognizes when the child is trying to communicate, for example, hunger, pain and discomfort, interest in something, or affection.

A responsive caregiver then acts immediately and appropriately to the child.

These basic skills are needed to see the child’s signs of discomfort, recognize that the child is hungry, and feed her. The skills help the caregiver be aware when the child may be in danger and then move quickly to protect him. The skills help the caregiver feel when the child is in distress, and respond appropriately to give comfort. The skills help caregivers recognize when a child is sick and needs medical care.

**Assess the interactions between caregiver and child**

Three questions can identify how to help families interact with their young children.

*How do you play with your child?*

Families often play with their children since birth. However, some do not. They might think that play is something that children do with each other, when the child is older. They do not know that their child will learn by playing with adults. Or they might play with their children, but do not call it play.

Helping adults understand the importance of play, and to delight in it, will encourage their greater participation in playing with their children.

*How do you talk with your child?*

Some families talk to children from their birth, even before birth. Others do not talk to their children. They may think that they do not need to talk until the child is able to talk.

It is useful to help families understand that their voices can be comforting, even before the child’s birth. Talking before the child talks also prepares the child for talking—words, patterns of speech (who does what, to whom, with what), and exchanges in communication (when to talk, when to listen, when to respond).

*How do you get your child to smile?*
Caregivers who interact well with a child from birth have many ways to capture the attention of the child and encourage the child to smile. Ask them to show how they get their child to smile. Perhaps they make a funny face, or gently rub the child’s tummy, or clap their hands.

Some parents do not know how to get the child to smile or their attempts are not “natural”—they are not in response to the child. To help them get started interacting, introduce a play or communication activity. During the activity, help them be more sensitive to the child’s reactions and respond appropriately with encouraging smiles.

Activity 12: Video – Improve sensitivity and responsiveness by copying the child

You will now see a short video that demonstrates one communication activity, copying the child’s sounds and gestures. This activity helps to start an improved interaction between a mother and a five week old child. It starts with the counsellor (a community childcare worker) asking the mother the three assessment questions:

- How do you play with your child?
- How do you talk with your child?
- How do you get your child to smile?

The facilitator will repeat what the childcare worker and the mother say.

Observe the video. Be prepared to discuss:

- What did the child do?
- What did the mother do?
- How did they interact at the beginning? At the end?
- What did the child learn?
- What did the mother learn?
Materials: Video Copy your child.

Note to the Facilitator:

Show the video one or two times to provide practice in observing closely the actions of child and mother, and their interactions.

Stop the video after “How do you play with your child?” Mother shows how she plays with the hands and toes of the child, rubs the head, lifts the child. Then, continue.

Stop after: “How do you talk with your child?” Mother does not talk to child. Then, continue.

Stop the video, and repeat the mother’s answers to the assessment question, “How do you get your child to smile?”

The mother does not try to get the child to smile. She says that the child does not pay attention to her or focus on her. She has been told that the child is too young. Her daughter will not notice her until the baby is at least eight weeks old or so.

Continue to the end of the video.

Discuss the video, using the set of questions in the Manual.

- What did the child do?
- What did the mother do?
- How did they interact at the beginning? At the end?
- What did the child learn?
- What did the mother learn?

What other activities are especially helpful for strengthening the caregiver-child interactions? Playing with a ball or playing peak-a-boo. (Demonstrate to show how these activities encourage responsive interactions.)

Summarize:

Ask: What is the importance of helping the mother learn to be sensitive to her child’s signals, and respond to them?

Ask: What difference did it make?

Once a mother learns to be sensitive enough to see the child’s signals and is able to respond appropriately, the mother is relieved, happy, and delighted to be important in the child’s life. She knows that her child looks to her, and she is more confident in caring for the child.
Clinical Practice

For the first clinical session, the group will be divided into two. One group will go to a hospital ward to practise play and communication activities with a child.

The second group will go to a maternity ward to observe breastfeeding. If possible, they will also observe mothers expressing breast milk and feeding newborns with a cup. With their facilitators, participants will counsel mothers and their newborns to improve breastfeeding position and attachment.

After about one hour, groups will change sites and activities to make sure that all participants have an opportunity to practise play and communication activities with a child and counselling on breastfeeding.

Clinical Practice (Part 1): Play and communicate with children

The facilitator will prepare participants to go to a hospital children’s ward (or other site) for the clinical practice session. In this session, participants will try play and communication activities to learn how children respond to them.

**Materials to take:** Counselling cards, Manual, and bag of toys (kits for each 2 or 3 participants), soap to wash toys

Participants will work in groups of 2 or 3. Each participant will play with a child selected by the facilitator.

Participants will try the following activities and, if time, others:

- Approach a child.
- Copy a child’s sounds and gestures.
- Play with a ball with a child.
- Help a child stack cups or bowls, or put objects in and take them out.
- Play peak-a-boo with the child.

Others in the small group will observe. Facilitators will also observe the groups and assist, as needed.

**Debrief the Clinical Practice (Play and communicate with children)**

Participants will discuss their experiences with playing and communicating with children. If there are videos or photos of the session, you will see examples of interactions during the play and communication activities.
1. What was difficult to do? What helped?
2. How did the child respond?
3. Which activities succeeded in starting a good interaction?
4. What did you need to do differently to play with a sick child? How did the illness affect the child’s response?

Clinical Practice (Part 2): Assess and support breastfeeding

The facilitator will prepare participants to go to a hospital maternity ward for the clinical practice session.

*Take to the maternity ward: Counselling cards and Participant Manual.*

The session begins with a demonstration, as a facilitator counsels a mother. Then participants break into groups of two to:

1. Greet a mother and her baby.
2. Praise the mother for breastfeeding her baby.
3. Ask how often she breastfeeds. Day and night?
4. Ask how she knows her baby is hungry.
5. Ask what difficulties, if any, she is having breastfeeding.
6. Ask to observe a breastfeed.
7. Assess position of the baby.
8. Assess attachment of the baby.
9. If needed, help mother improve position and attachment.
10. Observe the interaction between mother and baby. How does she respond to her baby’s movements and sounds?

If possible, you will observe a mother expressing breast milk and feeding her newborn with a cup.

Facilitators will observe the groups and assist, as needed.

*Debrief the Clinical Practice (Assess and support breastfeeding)*

Participants will discuss their experiences observing breastfeeding. If there are videos or photos of the session, you will see examples of mothers feeding their newborns.

1. What examples of effective breastfeeding did you see? What did they look like?
2. What difficulties breastfeeding did you see?
3. What helped improve the breastfeeding?
4. How did mothers express breastmilk and feed their babies? What difficulties, if any, did they have?
5. How do mothers and babies interact during feeding? How does the mother know the newborn is hungry? How does the mother respond to her baby’s movements and sounds?

Debrief the Clinical Practice (Both groups together)

1. Discuss pictures or videos of the clinical practice, if taken. Your facilitator will discuss examples seen.
2. Prepare for the next clinical practice sessions.
3. Review with the facilitator. In the video watched before the clinical practice session Copy your child:
4. What did the counsellor do?
5. What did the counsellor not do?
6. The counsellor was a coach. What does a coach do?
7. If the counsellor had interacted with the child directly, what result would you expect?

From now on, participants will coach a mother or other caregiver. If the counsellor (or observer) interacts with the child, the child will likely “attach” to the counsellor. This will make it much more difficult to succeed in helping the parent and child improve their interactions.

The video on copying the child demonstrates this well. The counsellor stays out of the child’s sight.

Interacting with the child directly is a well-learned habit, difficult to break. Observers will need to offer gentle reminders to participants to interact with the parent, rather than with the child from the moment they greet the family.

Help the new mother find a comfortable position for breastfeeding. And make sure that the infant is attached well to the breast

Tip
In a counselling session, it is important that the counsellor not do the activities directly with the child.

Connecting with the counsellor will interfere with the child making the connection with the caregiver.

Instead, coach the caregiver on breastfeeding, play, and communication. The coach gives support, encouragement, and short instructions.

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Help the new mother find a comfortable position for breastfeeding. And make sure that the infant is attached well to the breast
Introduction to the counselling cards on play and communicate with the young infant and child

**Materials:** Visit 1. Young infant, age 1 to 2 months / Card 2 Play and communicate with the young infant

Card 2 for the young infant, age 1 to 2 months, guides the family in supporting their child’s development.

The pictures on page 3 illustrate play and communication activities. The community health worker uses the steps on page 4 as a reminder of what to talk about with the family.

**Note to the Facilitator:**

You may ask participants to read aloud the instructions below, as they have been reading the Manual aloud. If you anticipate difficulty understanding the instructions or you would like to add variety to the methods, you may introduce the card to the group, by presenting each step below and asking participants to read each step from the counselling card.

1. Notice that this is the second card during Visit 1. You have already greeted the family and you have asked whether the baby is sick. Also you have counselled the family on feeding the young infant.

2. Introduce this card by telling the family that you will talk about how to help the baby learn.

3. Read and discuss: ASK the mother and family, and LISTEN.

   As with the card on Feed the young infant, you will ask the mother and her family what they see in the pictures.

4. Then, read the story in the box.

   The story continues with Nandi and her son. As with the feeding card, you will read the story and link the story to what the family saw in the pictures. The stories on the Play and Communicate cards suggest at least one play and one communication activity. These activities help the child learn what he or she needs to learn at this age.

   The activities are selected also to be highly interactive with the child. They help the mother and other family members learn how to be sensitive to the child’s signals and respond appropriately to them.

   **What is a sample play activity for a young infant age 1 to 2 months old?** (Refer to the card.)

   **What is a sample communication activity for a young infant this age?** (Refer to the card.)

5. Read ASSESS, CHECK UNDERSTANDING, and DISCUSS what the family will do.

   Here are the three assessment questions: How do you play with your child? How do you talk with your child? How do you get your child to smile? Listen and look at how the mother answers the questions.

   Then, praise the mother for any effort to play and communicate with the child at home. Stress how doing play and communication activities every day at home will help the baby learn.
Next, the counselling card suggests an activity. Help the mother do this activity if you saw any difficulty in the interaction between mother and child. (If you have time, you may do the activity with any mother and child, even if there is no problem. The activity helps to reinforce the importance of play and communication for the child’s development.)

On this card for the young infant, the community health worker helps the mother look closely at what the child is doing and copy it. The community health worker can help the mother learn basic caregiving skills—sensitivity and responsiveness—with this activity to copy the child’s sounds and gestures. And the child learns some of the basics of communication.

**With a partner in class or as homework:**

1. Review the two cards for each age: 1 Feed the child and 2 Play and communicate with the child.
2. Be prepared to use these cards to counsel families during the next clinical practice session.
Activity 13: Role Play Practice – Counsel on feeding, and on play and communication

Materials: Doll, Counselling Cards, measuring cup or bowl, bag of toys

Materials: In addition to above materials, make 4-6 copies of the roles and growth charts in Annex 3 for use during the role plays.

Note to the Facilitator:

1. Prepare.

Each facilitator should prepare a role (copies in Annex 3) and play either a mother or a father. Facilitators will work as a team to help participants prepare for counselling the mother or father.

Pass out roles to participants. Ask them to read the first role play, review the growth chart, and prepare to counsel the mother or father by reviewing the two cards (on feeding, and on play and communication) for counselling the family. Help them find the correct cards for the age group.

2. Conduct the role play.

Participants will rotate through the facilitators and counsel the parent using the counselling cards. As this is the first time that participants will practise counselling on feeding and on play and communication, keep the role play very simple. Be cooperative, and do not add variations. Give participants time to prepare by reviewing the feeding and play and communication cards for each child before counselling the parent.

3. Give feedback.

At the end of each role play, ask the observer to give the participant feedback, and add your feedback:

- What went well?
- What could the community health worker do differently?

Areas for your feedback—

General counselling skills.

- Approach to parent and child.
- Appropriateness of seating.
- Appropriateness of eye contact, asking questions, and listening behaviours.
- Interaction with mother or father, instead of directly with child.

Specific tasks to discuss:

- Greetings.
- Readiness (e.g. space and equipment).
- Ask and listen (e.g. telling story, and linking story to what parent has said).
- Praising the parent.
- Checking understanding (e.g. what the parent knows and does, parent’s practice/demonstration, what parent will try to continue doing at home, when, for how long).
- Setting up a follow-up visit, if needed.
You will work with a partner. Facilitators will play the roles of mothers or fathers with children of different ages, and you will practise counselling them.

1. After you receive your assignment, with your partner, prepare for the session:
   - Set up your space for counselling the parent.
   - Quickly review the counselling cards on feeding and play and communication for the age of the child.
   - Organize your counselling materials (Counselling Cards, measuring cup or child’s bowl, and selected toy items).

2. Use the counselling cards for the child’s age for 1 Feed the child and 2 Play and communicate with the child to counsel the mother or father.

3. Your partner will observe. The partner and the facilitator will give feedback at the end of the role play.

4. You will move on to a second role play with a different parent. This time your partner will play the community health worker.

5. When this activity is finished, the facilitators will prepare the group for the clinical practice session.

Clinical Practice: Counsel the family on feeding, and on play and communication

The facilitator will prepare participants to go to an outpatient or play group site for the clinical practice session. This session will focus on using the counselling cards on feeding and play and communication for children age one month and older.

*Materials to take to the site for clinical practice: Counselling Cards, measuring cup or child’s bowl, toy kits, soap for washing toys*

The session begins with a demonstration, as a facilitator counsels a parent. Then participants break into groups of two to three to practise counselling parents. One participant at a time, follow the sequence on the cards on feeding and on play and communication for the child’s age. Partners observe only. They will have a chance to counsel another family. Each group will have at least one counsellor who speaks the local language. This counsellor will interpret questions and responses for others in the group.

1. After you receive your assignment of a caregiver and child, with your partner, prepare for the session:
   - Set up your space for counselling the parent.
   - Quickly review the counselling cards on feeding and on play and communication for the age of the child.
   - Organize your counselling materials (Counselling Cards, measuring cup or child’s bowl, and selected toy items).

2. Use the counselling cards to counsel the mother, father, or other caregiver. (Complete the counselling process, for practice, even though you may not identify problems in feeding or play and communication.)

3. Your partner will observe. The partner and the facilitator will give feedback at the end of the session.
4. You will move on to a second child (or a family will come to you). This time your partner will conduct the counselling session. This will continue, as time allows or until there are no more children.

5. When this activity is finished, then the facilitators will prepare the group for the debriefing session.

Debrief the Clinical Practice (counselling caregivers on feeding, and on play and communication)

Participants will discuss their experiences with counselling families:

1. What was difficult to do? What helped?
2. How did the parent and child respond?
3. Which activities produced a good result in counselling on feeding and on playing and communicating with the child?
4. What could the community health worker do differently?
5. What relationship, if any, did you observe between how the caregiver feeds the child, and how the caregiver plays and communicates with the child?

Review and discuss pictures or videos of the clinical practice, if taken.

A mother who is unable to connect well to her child can learn to be more sensitive and responsive by playing a game of copying. She looks carefully at the child’s face and copies her child’s sounds and gestures. Soon mother and child begin to interact.

Use every opportunity to practice counselling families until you and the family become comfortable with the new play and communication activities.
PREVENT ILLNESS

Frequent illness in childhood weakens the child. The child in an impoverished environment is at risk of dying each time he faces illness. Some children are sick with diarrhoea and other childhood illnesses 8 or more times a year.

Illness affects the child’s growth. Failure to grow, identified on the child’s growth curve, often relates to the child’s future bouts of illness and possible death.

Illness also affects the child’s development. Compared to a healthy child, a child who is frequently sick is less curious. He has less energy to experiment and explore the world around him. Children who are frequently sick, like undernourished children, are often developmentally delayed.

The goal for a child in the community is not just to help a child survive illness, but help to prevent illness. The child needs a healthy life in order to grow and develop well.

Objectives

In the sections that follow, participants will counsel the family on four family practices that help prevent childhood illness and common injuries:

- Breastfeed the child.
- Vaccinate the child.
- Wash hands.
- Use an insecticide-treated bednet.
- Prevent injury.

Breastfeed the child

Breastfeeding, as discussed earlier, is key to preventing illness in a young infant and child. Nutrients in breast milk—for example, iron, zinc, and vitamin A—are essential for preventing illness and maintaining health.

Through breast milk, an infant shares her mother’s ability to fight infection. Exclusive breastfeeding also protects an infant from getting germs from many sources, including bottles, rubber nipples, storage containers, and contaminated water and food supplies.

As a result, breastfed children are less likely to develop pneumonia, diarrhoea, meningitis, and ear infections than non-breastfed babies. They are less likely to die. The efforts of a community health worker to support a breastfeeding mother are a significant contribution to the child’s survival and healthy development.
Vaccinate the child

Today vaccines protect children from many illnesses. With a vaccine, children no longer need to suffer and die from diphtheria, whooping cough, hepatitis, or measles. A vaccine can protect against a lifelong disability from polio.

Health workers who provide the vaccines tell parents when to bring their children for the next vaccine. To complete the vaccine schedule, parents must take their child to a health facility five times, well before the child is a year old. For many reasons, this may be difficult. The community health worker who follows the child with regular visits can help to make sure that the child receives each vaccine according to schedule.

During a visit, ask the family for the child’s health card or other vaccine record. Check whether the child has received all the vaccines required by the child’s age. For a missing or late vaccine, or a vaccine needed soon, discuss when and where the family can take the child for the next vaccination.

The following chart is included on the counselling cards. (This schedule may be adapted to fit a local schedule or form.)

<table>
<thead>
<tr>
<th>Vaccine</th>
<th>Birth</th>
<th>6 weeks</th>
<th>10 weeks</th>
<th>14 weeks</th>
<th>9 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCG</td>
<td>x</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oral polio</td>
<td>x</td>
<td>x</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>DTP</td>
<td>x</td>
<td>x</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Hepatitis B Scheme A</td>
<td>x</td>
<td>x</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Hepatitis B Scheme B</td>
<td>x</td>
<td>x</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Haemophilus influenzae type b</td>
<td>x</td>
<td>x</td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Yellow fever</td>
<td></td>
<td></td>
<td></td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Measles</td>
<td></td>
<td></td>
<td></td>
<td>x</td>
<td></td>
</tr>
</tbody>
</table>

a. Hepatitis B, Scheme A, is recommended where perinatal transmission of hepatitis B is frequent (e.g. in South-East Asia). Scheme B may be used in countries where perinatal transmission is less frequent (e.g. sub-Saharan Africa).

b. Yellow fever vaccine is for countries where yellow fever poses a risk.

c. A second opportunity to receive a dose of measles vaccine should be provided for all children.

WHO Expanded Programme on Immunization

The World Bank estimates that vaccines prevent about 3 million childhood deaths each year. With wider coverage, they could prevent another 3 million deaths.
Discuss with the Facilitator:

For each of these children, which vaccines should the child have received (refer to the chart)? When should the child go for the next vaccines?

In your community, where should they go for their next vaccines?

Child 1. Amy, age 7 weeks.

Child 2. Henry, age 9 weeks.

Child 3. Charles, age 1 year.

Note to the Facilitator:

Answers are below, indicating vaccines that each child should have received and when the next is due. Make sure participants can use the chart to identify the vaccines children should have.

Child 1. Amy, age 7 weeks
(next vaccines in 3 weeks)

Child 2. Henry, age 9 weeks
(next vaccines in 1 week)

Child 3. Charles, age 1 year
(vaccine schedule complete)
Wash hands

Diarrhoea, common colds, pneumonia, and other illnesses can pass from person to person by unclean hands. The community health worker can encourage families to wash their hands during each home visit.

Advise the family on the importance of hand washing

The regular practice of hand washing with soap and water in the home can help all family members prevent illness. Especially important, it can help prevent major childhood illnesses—pneumonia and diarrhoea, which are the most common killers of children under 5.

Advise the family when to wash hands

Family members should wash their hands:

- After using the latrine or toilet.
- After changing the child’s nappies.
- Before preparing and serving food.
- Before feeding children.
- Before eating.

These practices help to prevent illness from spreading among all members of the family. Where there are sick family members, every member should wash their hands also before playing with a child.

Help the family identify a convenient place to wash hands

In many places in the world, poor access to clean water remains a barrier to hand washing. Carrying water long distances discourages families from using water for anything but drinking and cooking.

Community health workers provide leadership by organizing resources to bring water points to their communities. They may help install water points and organize the community to maintain them.

Even where water is accessible, families may not recognize the importance of washing hands. Water may be near the kitchen for drinking and cooking, while water is not close to latrines or
Toilets. The community health worker can assist the family in helping to identify a convenient place with soap to wash hands.

It is important for community health workers to wash their hands when entering the house. They do not want to bring illness from other households. Asking where they can wash their hands is a way to identify what is available for hand washing. When community health workers discuss how to prevent illness, they can help to organize a place for hand washing, if needed.

**Advise the family on how to wash hands**

The community health worker, however, also can help families learn to wash their hands more effectively. Learning better ways to wash hands can be useful, especially when a family member is sick.

The steps are:

1. Wet hands with water.

2. Rub wet hands on soap, covering the hands with soap.

3. Rub palms together.

4. With interlaced fingers, rub the back of the hands, left and right, including the wrist.

5. With interlaced fingers, rub the palms together.

6. Clean nails by rotating ends of fingers of one hand against open palm of other hand. Reverse directions, and repeat for both hands.

7. Rinse hands well with water.

8. Dry hands on a clean towel or air dry them.
Activity 14: Demonstration and Practice - Wash hands effectively

Part 1. Demonstration

Materials: Soap, two wash pans with water, pouring cup, and towel

The facilitator will demonstrate the steps for hand washing.

Part 2. Practice

Participants will work with a partner.

1. The first partner will demonstrate for the facilitator how the community health worker would wash his or her hands.

2. The second partner will then demonstrate the same steps as he or she would teach hand washing to a mother or father of a sick child.

3. The partners will give feedback to each other:
   - What did the partner do well?
   - What could the community health worker do differently?

4. Family members may be very uncomfortable when a community health worker shows them how to wash their hands. They may feel that their personal hygiene is being criticized. Discuss with your partner how you could help the family be more comfortable.

Note to the Facilitator:

How to help family members feel more comfortable is an important discussion. The level of comfort may affect whether the community health worker is invited into the home again. Gather ideas from the group. You might add these ideas:

- You could wash your hands correctly in front of the family member at the beginning of each visit, with the explanation: “This is how I wash my hands because I do not want to pass illness to anyone in your house.”
- Ask if you might teach an older child, and invite the adult to join in.
- Focus on when to wash hands, rather than on the technique.
- Introduce how to wash hands when there appears to be a special need to wash more effectively, for example, when one family member is sick.
- Teach hand washing in a group meeting, such as at a village health day, so that no person feels like they are being criticised.
Use an insecticide-treated bednet

In an area where malaria is common, children under 5 years (and pregnant women) are particularly at risk of malaria. The mosquitoes that carry the malaria parasite come out to bite at night. Without the protection of bednets, children will get malaria repeatedly. They are at great risk of dying. They should sleep under a bednet that has been treated with an insecticide to repel and kill mosquitoes.

Further, malaria is a major cause of anaemia in young children. Anaemia makes a child very weak and tired. It is more difficult for the child to learn.

*Discuss with the facilitator:*

Do you have malaria in your area? If you do not have malaria in your community, are there other reasons to sleep under an insecticide-treated bednet?

*Help families get a bednet*

Advise caregivers on using a bednet for their young children. If the family does not have a bednet, provide information on where to get a bednet. Often the national malaria programme distributes free bednets or bednets at a reduced cost.

*Discuss with the facilitator:*

**How do families get a bednet in your community?** Some ways to get a bednet might be:

- From the health facility—the national programme may give a bednet to all families with children under age 5 years or with a pregnant woman.
- From a local seller—a local store or market stand may sell bednets at a reduced cost.
- From a buying club—some villages organize buying clubs to buy bednets at reduced prices for families who need them.
Advise families on how to use and maintain a bednet

Unfortunately, many families who have a bednet do not use it correctly. They do not hang the net correctly over the sleeping area. Or they do not tuck it in. They may wash the insecticide out of the net. They may not replace a damaged or torn net.

Discuss with the facilitator:

Types of insecticide-treated bednets (ITNs)

- A regular insecticide-treated bednet is effective for up to 3 washes. It must be treated with insecticide after 3 washes or at least once a year to remain effective.
- The recommended net is now a long-lasting insecticidal net (LLIN). It is effective for at least 20 washes and up to three years of normal wear.

Where do families learn how to use and maintain a bednet?

Help families learn how to use a bednet, or refer families to the person in the community who is responsible for promoting the use of bednets. You can also invite someone from the health facility to speak at a village health day about how to use a bednet.

How to maintain the effectiveness of a bednet depends on the type of net (see box).

Prevent injury

Curiosity helps a child explore the environment and learn. It also can lead the child into harm. Common dangers that kill or injure small children can often be prevented. Adults need to be aware of whether the child is moving, and what the child touches. They must respond quickly to prevent the child’s approach to danger.

Injuries can often be prevented by removing the conditions in the environment that might hurt the child. Adults can:

- Put barriers around fires and hot stoves to prevent burns.
- Lock or put out of reach dangerous objects, including sharp knives, medicine, cleaning supplies, insecticides, and kerosene.
- Drain standing water or put up fences to prevent children from wandering into water holes.
- Fence yards and play grounds to prevent children from running into roads, and keep play areas clean and free of animals.

Discuss with the facilitator:

What are the common causes of childhood injury in your area? How can each be prevented?

Introduction to the counselling cards on prevent illness

With a partner in class or as homework:

1. Review the cards for each age: Card 3 Prevent Illness.
2. Be prepared to use these cards to counsel families during the next clinical practice session.
**RESPOND TO ILLNESS**

Even when families try to prevent illness in their household, children can become sick many times a year. Poor environments and illness in the community contribute to conditions that are difficult for families to control.

As a result, children often have cough, diarrhoea, or other signs of illness. Where the community health worker has been trained to assess and treat signs of illness, families should bring their sick children to the community health worker as the first stop in seeking care. Otherwise they should take their sick children directly to the health facility.

Responding to illness requires, first, recognizing that the child is sick. Children who are sick may be less active, refuse to eat, or be irritable or fussy. They may have cough, diarrhoea, or other signs that they are ill.

Adults who are sensitive to the early signs of illness can begin to provide good home care—offer more fluids and continue responsive feeding. They can keep the child warm and comfort the child. If the child does not quickly improve, they should take the child to the health facility for care.

**Recognize danger signs requiring urgent medical care**

If a child has danger signs, the family needs to recognize the signs immediately, and take the child urgently for care to the health facility. Home remedies will not be sufficient to save the child. The community health worker can teach the families to watch for when the child:

- Is unable to breastfeed or stops feeding well or, for the older child, stops drinking or feeding well.
- Has convulsions or fits.
- Has difficult or fast breathing.
- Feels hot or unusually cold.

The community health worker also can assist the referral of the sick child to prevent delay in getting urgent treatment.

**Stops drinking or feeding well**

A general sign that a young child is very sick is that the child stops breastfeeding well. Refusing the breast may be for many reasons. It may be an early sign that the child has a serious infection and is too weak to eat. The breastfeeding child who stops feeding well will become dehydrated quickly. By being unable to breastfeed, he is not replacing the fluids he is losing.

An older child may be too weak to drink or feed, or the child loses all interest in eating.

**Has convulsions or fits**

During a convulsion, the child’s arms and legs stiffen. Sometimes the child stops breathing. The child may lose consciousness and for a short time cannot be awakened. The convulsion may be related to a high fever or the cause may be unknown. The child needs to get to a health facility or, if possible, to a hospital where the cause of the fever may be identified and treatment can begin immediately.
Has difficult or fast breathing

A mother or father may not be able to diagnose pneumonia and other causes of difficult breathing. They are able, however, to tell when the child’s breathing has changed: it is noisy, laboured or difficult, or faster than normal.

Families may have local terms for a sign of pneumonia. Mothers in the Philippines, for example, describe chest indrawing, a sign of severe pneumonia, as “stomach rolling in waves”. Using a local name will help to communicate the need to watch for the sign and take the child urgently to the health facility.

Feels hot or unusually cold

Mothers and other caregivers usually can recognize when a child feels too hot. A burning body, a fever, is a sign that the child is sick. How to respond to their child’s hot body, however, might be less clear. Local customs, for example, may interpret a hot body as a sign that a child is teething. Cold bodies might be temporarily caused by “the air”.

The community health worker needs to help families understand that a hot or a cold body requires action. The child needs to go to a health facility for further assessment and treatment. For example, a fever might be the sign that the child is suffering from malaria or another fever illness.

Take the sick child to a health facility

The child with one or more danger signs must go urgently to the health facility. Your efforts to assist the family may make the difference in whether the family leaves right away or delays the trip, until the child becomes sicker.

If the child is sick, even without a danger sign, the child needs to go to the health facility to receive treatment that might prevent a more serious illness. If there is poor access to medical care, helping the family get started will prevent significant delay. What can the community health worker do?

Explain why the child needs to go to the health facility

The family needs to understand the importance of seeking urgent care. A health worker can identify the problem. The child may need treatment that only the health facility can give.
Advise the mother to continue breastfeeding or give other fluids on the way

Families in some communities are concerned that giving fluids and feeding a sick child will be harmful. However, when children are sick, they lose more fluids than usual, especially children with fever, cough and runny noses, and vomiting, as well as diarrhoea. The lost fluids need to be replaced.

If the child is still breastfeeding, advise the mother to continue breastfeeding on the way to the health facility. Offer the breast more frequently and for a longer time at each feed.

If the child is not breastfeeding, advise the mother or other caregiver to take water with them and offer water frequently.

Advise to keep the child warm—but not too warm—on the way

How the caregiver covers the child’s body will affect the body temperature.

To keep the child warm, help the family cover the child, including her head, hands, and feet with a blanket. Keep the child dry, if it rains. If the weather is cold, advise the family to put a cap on the child’s head and hold the child close to the mother’s body.

If the child has fever, covering the body too much will raise the temperature of the child. A light blanket may be enough to cover the child with a fever if the weather is warm.

Write a referral note

To prevent delay at the health facility, write a referral note to the nurse or other person who will first see the child. Use your local referral form. If you do not have a local form, write a note with:

- The child’s name
- The child’s age
- The reasons for referral (e.g. child’s body is hot, she is having difficulty breathing)
- Your name, your position (for example, the community health worker, the name of the village), and the date and time

[If you have been trained to assess children for danger signs, include your findings on the referral note.]
Sample referral form

<table>
<thead>
<tr>
<th>REFERRAL FORM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child's Name</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Reason for referral (danger sign or other sign of illness, breastfeeding difficulties, poor growth, or poor learning):</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>CHW's Name</td>
</tr>
</tbody>
</table>

Help to arrange transportation, and help solve other difficulties in referral

Communities may have access to regular bus, mini-bus, or car transportation to the health facility. If so, know the transportation schedules. You may need to send someone for the driver to wait, or to help the drive know where to stop to meet the family.

Some communities have no direct or regular access to transportation. Your knowledge of the community is helpful in locating delivery vehicles and workers who go regularly to the district centre or to other locations where there is health care. Alternatively, you can organize assistance to a road where there is regular transportation service.

You can also help village leaders understand the importance of organizing transportation to the health facility (and hospital). An administrative leader, for example, may call on volunteers to assist families.

Transportation is only one of the difficulties a family faces. Always ask the family if they will be able to take the child to the health facility. Listen to any difficulties they mention. Then, help them solve problems that might prevent or delay taking the child for care. The table lists some common concerns and ideas for how to address them.

Difficulties in finding transportation add to the delay in getting children urgently to the health facility. The community health worker can organize transport.
The caregiver does not want to take the child to the health facility because:

| The health facility is scary, and the people there will not be interested in helping my child. | Explain what will happen to her child at the health facility. Also, you will write a referral note to help get care for her child as quickly as possible. |
| I cannot leave home. I have other children to care for. | Ask questions about who is available to help the family, and locate someone who could help with the other children. |
| I don’t have a way to get to the health facility. | Help to arrange transportation. In some communities, transportation may be difficult. Before an emergency, you may need to help community leaders identify ways to find transportation. For example, the community might buy a motor scooter, or arrange transportation with a produce truck on market days. |
| I know my child is very sick. The nurse at the health facility will send my child to the hospital to die. | Explain that the health facility and hospital have trained staff, supplies, and equipment to help the child. |
| Other common concerns in your community. | Discuss how you could address the concerns. |

**Follow up when the child returns**

Ask the family to bring the child to see you when they return from the health facility (or hospital). You are interested in what they learned from the health worker.

Support the completion of the treatment at home, including giving the child the full course of medicines on schedule from the health facility.

If the child is being treated at home, also emphasize the need to continue to breastfeed the child frequently or, if the child is not breastfed, to offer water and other fluids until the child is well.

Remind the family about the need to continue feeding the child frequently. If the child is receiving complementary foods, give the child her favourite foods more often and in small quantities. Extra feeding after the child is well and her appetite returns will help her weight to catch up.

Encourage the family to continue to play and communicate with the child, even while the child is sick. Gentle stimulation helps the child get well. It also helps to prevent lost time for learning new skills while the child is sick.

If the child does not improve, assist the family in taking the child back to the health facility for care.

**Introduction to the counselling cards on respond to illness**

*With a partner in class or as homework:*

1. Review the cards for each age: **Card 4 Respond to illness.**
2. Be prepared to use these cards to counsel families during the next clinical practice session.
Activity 15: Role Play Practice – Putting it all together in a counselling session

Materials: Doll, Counselling Cards, measuring cup or bowl, toy kit, water bowls, one cup water

Materials: In addition to the above materials, make 4-6 copies of the growth charts and roles for use during the role plays.

Note to the Facilitator:

Prepare.

Each facilitator should prepare a role described in Annex 4, and play either a mother or a father.

Conduct the role play.

Participants will rotate through the facilitators and counsel the parent using the counselling cards. Keep the role play very simple. Be cooperative, and do not add variations. Provide the child’s growth chart, when asked.

Give feedback.

At the end of each role play, ask the observer to give the participant feedback, and then add your feedback:

1. What went well?
2. What could the community health worker do differently?

Areas to address may include--

General counselling skills:

- Approach to parent and child.
- Appropriateness of seating.
- Appropriateness of eye contact, asking questions, and listening.
- Interaction with mother or father, instead of directly with child.

Specific tasks to focus on:

- Greetings.
- Readiness (e.g. space and equipment).
- Ask and listen (e.g. telling story, and linking story to what parent has said).
- Checking understanding (e.g. what the parent knows and does, parent’s practice/demonstration, what parent will try to continue doing at home).
- Setting up a follow-up visit, if needed.
- Leaving the home.
You will work with a partner. Facilitators will play the roles of mothers or fathers with children of different ages, and you will practise counselling them. This time you will practise a counselling session from the greeting to the moment you say goodbye and leave the home.

1. After you receive your assignment, with your partner, prepare for the session:
   - Set up your space for counselling the parent.
   - Quickly review the counselling cards for the age of the child.
   - Organize your counselling materials (Counselling Cards, measuring cup or bowl, one cup water, selected toy items). You do not need to practise washing hands with soap and water, but act out washing hands at the appropriate time in the counselling.

2. Use the counselling cards to counsel the mother or father. Complete the counselling process.

3. Your partner will observe. The partner and the facilitator will give feedback during the debriefing.

4. You will move on to a second role play, and change roles.

5. When this activity is finished, the facilitators will prepare the group for the clinical session.

---

Clinical Practice: Counsel the family on feeding, play and communication, preventing illness, and responding to illness

The facilitator will prepare participants to go to an outpatient or play group site for the clinical practice session. This session will focus on using the complete set of counselling cards for the child’s age, six months and older.

**Take to the site for clinical practice:** Counselling Cards, measuring cup or bowl, toy kits, soap for washing toys, soap for hand washing.

Participants break into groups of two to three to practise counselling parents. One participant at a time, follow the sequence on the cards for the child’s age. Partners observe only. They will have a chance to counsel another family.

1. After you receive your assignment of a parent and child, with your partner, prepare for the session:
   - Set up your space for counselling the parent.
   - Quickly review the counselling cards for the age of the child, if needed.
   - Organize your counselling materials (Counselling Cards, measuring cup or bowl, and selected toy items).

2. Use the counselling cards to counsel the mother or father. (Complete the counselling process, for practice, even though you do not identify problems.)

3. Your partner will observe. The partner and the facilitator will give feedback at the end of the session.

4. You will move on to a second child. This time your partner will conduct the counselling session. This will continue, as time allows or until there are no more children.

5. When this activity is finished, the facilitators will introduce the debriefing session (below).
Debrief the Clinical Practice

Participants will discuss their experiences with counselling families.

1. What was difficult to do? What helped?
2. How did the parent and child respond?
3. Which activities produced a good result in counselling?
4. What could the community health worker do differently?

Show and discuss pictures or videos of the clinical practice, if taken.
REVIEW AND PRACTICE

Note to the Facilitator:

Review the content of the course, selected as needed. (Sample exercises to revisit are suggested below.)

- Importance of breastfeeding (toss the ball). See page 5 in these Facilitator Notes.
- Importance of exclusive breastfeeding (continue to toss the ball). See page 5.
- Supporting breastfeeding (review video, role play). See pages 10 and 13.
- Good complementary foods for children in your area (animal-source, fruits and vegetables), and why they are good. See page 28.
- Interpreting growth charts (sample charts in Annex 1). See pages 38 and 79.
- Counselling on feeding for the child’s age (role play with partners). See page 38.
- Counselling on play and communication (additional videos, role play with partners). See page 46 or 49, and add videos from clinical practice, if they exist.
- Identifying signs of illness (videos, if participants have not had the course on caring for the sick child). See page 68.
- Counselling on preventing and responding to illness (role play segments). See page 73.
- Problem solving to overcome barriers to referral (review difficulties, role play problem solving). See page 41.

Specific counselling skills, e.g. praising family, linking the story to what the family saw in the pictures, organizing items for play, problem solving (role play small units of the counselling steps).

Clinical Practice: Counsel the family at home

The facilitator will prepare participants to go to a community where families have been selected for home visits. The counselling session will begin with greeting the family and finish with saying goodbye and leaving.

The content of the counselling session will follow the cards for the child’s age. How the cards will be used will be affected, however, by the problems identified and advice the family needs. For example, if the child is sick, the child must be referred if the child has not been treated by a health worker. (The facilitator can decide whether it is an immediate referral, or the family may be counselled first.)

If no feeding or other problems are identified, then praise the family for what they are doing. There will be no feedback session during the home visit with the family.

Take to the site for clinical practice: Counselling Cards, measuring cup or bowl, bag of toys, and soap for hand washing.

Participants break into groups of two to three to practise counselling parents. One participant at a time, follow the sequence on the cards for the child’s age. Partners observe only. They will have a chance to counsel another family.
1. After you receive your assignment of a parent and child, with your partner, prepare for the session:
   - Set up your space for counselling inside the home or in a comfortable place outdoors.
   - Organize your counselling materials (Counselling Cards, measuring cup or bowl, selected toy items, and soap).

2. Use the counselling cards to counsel the mother or father.

3. Your partner will observe. The facilitator may coach you.

4. You will move on to a second home. This time your partner will conduct the counselling session. This will continue, as time allows, until everyone has counselled a family.

5. When this activity is finished, the facilitators will introduce the debriefing session. (There will be no feedback session during the home visit with the family.)

**Debrief the Clinical Practice**

Participants will return to the classroom to discuss their experiences with counselling families.

1. What was difficult to do? What helped?
2. How did the parent and child respond?
3. Which activities produced a good result in counselling?
4. What could the community health worker do differently?
5. What else must be considered when you counsel the family in the community?

Show and discuss pictures or videos of the clinical practice, if taken.

**For a final wrap-up, discuss:**

What did you learn that you could use in your work as a community health worker?

What difficulties do you expect?

What are possible solutions?

What are the next steps?
ANNEX 1: ACTIVITY 8 – INTERPRET A GROWTH CHART

Make single-sided copies of the following sample charts, one child for each 2 participants.

Child 1. Henda
Child 2. Nina
Child 3. Marco
Child 4. Stevie
Child 5. Tanya
Child 6. Togo
Child 1. Henda

1. Is the chart for a boy or for a girl?
2. Interpret the shape of the growth curve.
3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.
4. Decide what action needs to be taken (refer or counsel the mother).
5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?
Child 2. Nina

1. Is the chart for a boy or for a girl?
2. Interpret the shape of the growth curve.
3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.
4. Decide what action needs to be taken (refer or counsel the mother).
5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?
Child 3. Marco

1. Is the chart for a boy or for a girl?
2. Interpret the shape of the growth curve.
3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.
4. Decide what action needs to be taken (refer or counsel the mother).
5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?

![Weight-for-age BOYS chart](chart.png)
Child 4. Stevie

1. Is the chart for a boy or for a girl?

2. Interpret the shape of the growth curve.

3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.

4. Decide what action needs to be taken (refer or counsel the mother).

5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?

---

Weight-for-age BOYS
Birth to 5 years (z-scores)
Child 5. Tanya

1. Is the chart for a boy or for a girl?
2. Interpret the shape of the growth curve.
3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.
4. Decide what action needs to be taken (refer or counsel the mother).
5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?
Child 6. Togo

1. Is the chart for a boy or for a girl?
2. Interpret the shape of the growth curve.
3. Interpret the location of the growth curve showing the child’s weight compared to other children of the same age.
4. Decide what action needs to be taken (refer or counsel the mother).
5. If you decide to counsel the mother:
   - How would you praise the mother?
   - What advice would you give?
   - When would you ask to see the child again, if needed?
   - At the follow-up visit, what would you look for?

---

Weight-for-age BOYS

Birth to 5 years (z-scores)
### Answer sheet: Interpret a growth chart

<table>
<thead>
<tr>
<th>Child</th>
<th>Boy or girl?</th>
<th>Interpret the shape of growth curve</th>
<th>Interpret the location of point on growth curve</th>
<th>Refer or counsel (see pages for counselling card)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child 1. Henda</td>
<td>Girl</td>
<td>Gaining weight</td>
<td>Slightly above normal</td>
<td>Counsel: Praise for feeding the child well. Review how to feed the child age 2 years or older (pages 51-52).</td>
</tr>
<tr>
<td>Child 2. Nina</td>
<td>Girl</td>
<td>Maintaining, not gaining, weight</td>
<td>Slightly below normal</td>
<td>Counsel: Identify what might be contributing to lack of gain. Counsel on how to feed the child age 1 year (pages 43-44).</td>
</tr>
<tr>
<td>Child 3. Marco</td>
<td>Boy</td>
<td>Steadily gaining weight</td>
<td>Slightly overweight</td>
<td>Counsel: Praise for feeding child well. Review how to feed the child age 2 years or older healthy foods (pages 51-52).</td>
</tr>
<tr>
<td>Child 4. Stevie</td>
<td>Boy</td>
<td>Slightly gaining weight after losing weight</td>
<td>Normal weight, close to underweight</td>
<td>Counsel: Praise for improving child's weight. Identify what might be contributing to underweight as child grows. Counsel on how to feed a child age 1 year (pages 43-44)</td>
</tr>
<tr>
<td>Child 5. Tanya</td>
<td>Girl</td>
<td>Steadily gaining weight</td>
<td>Normal weight</td>
<td>Counsel: Praise for feeding child well. Review how to feed a child age 1 year.</td>
</tr>
</tbody>
</table>

### Sample referral form

![Sample referral form](image-url)

**REFERRAL FORM**

Childs Name ___________ Age ________ Parent's Name ___________

Reason for referral (danger sign or other sign of illness, breastfeeding difficulties, poor growth, or poor learning):

<table>
<thead>
<tr>
<th>CHW's Name</th>
<th>Position</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
</table>
### Statement Cards

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>A MOTHER DOES A BETTER JOB WHEN SHE FEELS CONFIDENT ABOUT HER ACTIVITIES TO PROVIDE CARE.</td>
</tr>
<tr>
<td>2</td>
<td>THE BRAIN DEVELOPS MORE RAPIDLY WHEN THE CHILD FIRST ENTERS SCHOOL THAN AT ANY OTHER AGE.</td>
</tr>
<tr>
<td>3</td>
<td>YOUNG CHILDREN LEARN MORE BY TRYING THINGS OUT AND COPYING OTHERS THAN BY BEING TOLD WHAT TO DO.</td>
</tr>
<tr>
<td>4</td>
<td>A FATHER SHOULD TALK TO HIS CHILD, EVEN BEFORE THE CHILD CAN SPEAK.</td>
</tr>
<tr>
<td></td>
<td>BEFORE A CHILD SPEAKS, THE ONLY WAY SHE COMMUNICATES IS BY CRYING.</td>
</tr>
<tr>
<td>---</td>
<td>-------------------------------------------------------------------</td>
</tr>
<tr>
<td>5</td>
<td>A BABY CAN HEAR AT BIRTH.</td>
</tr>
<tr>
<td>6</td>
<td>A BABY CANNOT SEE AT BIRTH.</td>
</tr>
<tr>
<td>7</td>
<td>A CHILD SHOULD BE SCOLDED WHEN HE PUTS SOMETHING INTO HIS MOUTH.</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td>9</td>
<td>A CHILD DROPS THINGS JUST TO ANNOY HIS FATHER AND MOTHER.</td>
</tr>
<tr>
<td>10</td>
<td>A CHILD BEGINS TO PLAY WHEN HE IS OLD ENOUGH TO PLAY WITH OTHER CHILDREN.</td>
</tr>
<tr>
<td>11</td>
<td>CHILDREN CAN LEARN BY PLAYING WITH POTS AND PANS, CUPS, AND SPOONS.</td>
</tr>
<tr>
<td>12</td>
<td>TALK TO YOUR CHILD, BUT DO NOT TALK TO A CHILD WHILE BREASTFEEDING. IT WILL DISTRACT THE CHILD FROM EATING.</td>
</tr>
</tbody>
</table>
### Activity 10 (continued): Answer sheet with comments

<table>
<thead>
<tr>
<th>Statement card</th>
<th>True/False</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. A mother does a better job when she feels confident about her abilities to provide care.</td>
<td>True</td>
<td>Before a mother or other caregiver leaves, she should have a chance to practise any new play or communication activity. Praise her for what she is able to do. Identify when she can practise again the next day, and how much time she can practise with her child.</td>
</tr>
<tr>
<td>2. The brain develops more rapidly when the child first enters school than at any other age.</td>
<td>False</td>
<td>The brain develops most rapidly before birth and in the first two years of life. The efforts to provide good nutrition and help the child learn at this age will benefit the child for her whole life.</td>
</tr>
<tr>
<td>3. Young children learn more by trying things out and copying other than by being told what to do.</td>
<td>True</td>
<td>Parents can guide, assist, and help—while the child experiments.</td>
</tr>
<tr>
<td>4. A father should talk to his child, even before the child can speak.</td>
<td>True</td>
<td>A child even can recognize his father’s voice before he is born. By talking to a child, even before he speaks, the father prepares the child for speech and how people communicate. Children understand (receptive speech) before they can speak.</td>
</tr>
<tr>
<td>5. Before a child speaks, the only way she communicates is by crying.</td>
<td>False</td>
<td>A young infant communicates by moving, reaching, touching. For example, he communicates hunger by sucking his hands, shaping his mouth, turning to the mother’s breast. Help caregivers see the child’s signs and interpret them. Waiting until the child cries is distressful to the child and to the caregiver.</td>
</tr>
<tr>
<td>6. A baby can hear at birth.</td>
<td>True</td>
<td>There is even evidence that a child hears before birth and recognizes the voices of persons closest to them.</td>
</tr>
<tr>
<td>7. A baby cannot see at birth.</td>
<td>False</td>
<td>The child can see at birth, although sight becomes more refined as the days go on. The child is most attracted to faces. Studies show that a child can even begin to copy the faces of others within 2 to 3 weeks. Some have found imitation even earlier, within the first few days of life. Up to about the sixth week of life, the child can only see things within about 12 inches of her face. It is important to hold the baby close for the child to see your face.</td>
</tr>
<tr>
<td>8. A child should be scolded when he puts something into his mouth.</td>
<td>False</td>
<td>The child puts things in his mouth because the mouth is very sensitive. He learns hot and cold, smooth and rough through his mouth, as well as by his hands. Make sure the objects are safe and clean.</td>
</tr>
<tr>
<td>9. A child drops things just to annoy his father and mother.</td>
<td>False</td>
<td>Dropping can be by accident. However, the child is also learning by trial: what happens (gravity), how long before there is a sound, how other persons react, etc.</td>
</tr>
<tr>
<td>10. A child only begins to play when he is old enough to play with other children.</td>
<td>False</td>
<td>A caregiver can begin to play with a child from birth. Children learn through play. Caregivers can play with a young infant with movements, touching, and attracting the attention and interest of the child with simple noises and colourful objects.</td>
</tr>
<tr>
<td>11. Children can learn by playing with pots and pans, cups, and spoons.</td>
<td>True</td>
<td>Children do not need store bought toys. They can learn from many household items.</td>
</tr>
<tr>
<td>12. Talk to your child, but do not talk to a child while breastfeeding. It will distract the child from eating.</td>
<td>False</td>
<td>A mother can talk softly to a child and gently be affectionate to a child who is breastfeeding without distracting the child from feeding. It helps the mother become close to her child. The child is comforted by the sounds and touch of the mother.</td>
</tr>
</tbody>
</table>
ANNEX 3: ACTIVITY 13 - ROLE PLAY PRACTICE; COUNSEL ON FEEDING, AND ON PLAY AND COMMUNICATION

**Materials:** Copy the growth charts (in Annex 1) for Henda, Nina, and Marco, doll (participants will prepare the other items).

**Facilitators:** For the role play, prepare to be the parent (father or mother) of one of the children described below. Use the growth chart for the child (in Annex 1).

**Child 1. Henda**

Your child Henda is 3 years old. She is not sick and seems to be developing well. When Henda was six months old, you began to give her complementary foods. You breastfed Henda until she was about two years old. She likes her porridge and fruit, but does not eat many vegetables or meat.

Henda seems to be a happy child and enjoys playing with her older brothers. As Henda is the youngest of four children, you do not have time to play with her. You are happy that she seems to understand your instructions, and she is able to talk.

**Child 2. Nina**

Nina is almost 2 years old. You breastfed her until she was about a year old. Nina has been sick a lot lately. She has had diarrhoea and seems to have lots of colds, although she seems okay now. While she is sick, she will drink cow’s milk and will eat bananas, but she does not show an interest in most other foods you give her.

Nina has little energy and shows little interest in things you show her. She does not smile very much, and you do not know how to get her to “light up”. But her older sister did not smile very much either, so you are not worried.

**Child 3. Marco**

Marco is 2 and a half years old, and he is your first child. You are still breastfeeding Marco. He is also eating chicken, eggs, and a wide variety of vegetables that you cook into a mash. He spends a lot of time with you.

Marco is active and moves all the time. He is fun to be with, and you show the community health worker some of the things you do together (e.g. you play bye-bye, you are teaching him to clap). You think he is very talkative, laughs easily, and seems to be smart. He is very curious and is always trying to do something new.
ANNEX 4: ACTIVITY 15 - ROLE PLAY PRACTICE; PUTTING IT ALL TOGETHER IN A COUNSELLING SESSION

Counsel on feeding, on play and communication, on preventing illness, and on responding to illness

Materials: Copies of the growth charts (in Annex 1) for Stevie, Tanya, and Togo, doll (participants will prepare other items)

Facilitators: For the role play, prepare to be the parent (father or mother) of one of the children described below. Use the growth chart for the child (in Annex 1).

Child 4. Stevie

Stevie is one and a half years old. You/his mother breastfed Stevie until he was about six months old, and started giving him complementary foods. He started on porridge. He will eat some fruits and vegetables, but he is a fussy eater and prefers breast milk.

Stevie plays by himself a lot with whatever he finds in the yard—stones, sticks, and flowers. You think he understands what you say, but he has not started talking yet.

He has received all of his vaccines, except the final polio vaccine and measles vaccine. He was sick when it was time, and you have not been back to the health facility since for the remaining vaccines.

Child 5. Tanya

Tanya celebrated her first birthday last week. You/his mother still breastfeeds her, but she is now also eating rice and beans, spinach, carrots, fish, eggs, and potatoes with peanut sauce.

Tanya laughs easily, and you enjoy making faces with her. She seems very contented and sociable.

Tanya is due for her last set of vaccines (polio and measles) but has received the rest of them.

Child 6. Togo

Togo is 14 months old. He has always been small for his age and frequently has diarrhoea and colds. You/his mother had difficulty breastfeeding him, so you gave him formula or goat’s milk, when there was not formula. He has always been a fussy child, and wants to be held all the time.
Togo does not yet speak. His older brother is five, and the two are not interested in playing with each other. He received his vaccines at birth, and one other time when he was about two months old.
ANNEX 5: SLIDES

Breastfeed the Young Infant

Good attachment Poor attachment

Child

Family Counselling Cards
Introduction
### Meeting nutritional needs of the child

<table>
<thead>
<tr>
<th>Fluid</th>
<th>6 to 8 months</th>
<th>9 to 12 months</th>
<th>1 year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Milk</td>
<td>1/2 cup each</td>
<td>1/2 cup each</td>
<td>1 cup</td>
</tr>
<tr>
<td>Water</td>
<td>1-2 oz each</td>
<td>1-2 oz each</td>
<td>1-2 oz each</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Quantity</th>
<th>6 to 8 months</th>
<th>9 to 12 months</th>
<th>1 year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 cup</td>
<td>1/2 cup</td>
<td>1/2 cup</td>
<td>1 cup</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Frequency</th>
<th>6 months</th>
<th>12 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 times</td>
<td>4 times</td>
<td>4 times</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Consistency</th>
<th>6 months</th>
<th>12 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Semi-liquid</td>
<td>Semi-liquid</td>
<td>Solid</td>
</tr>
</tbody>
</table>

### Caring for the child's healthy growth and development

**Vaccinate the child**

*Generic schedule*
ANNEX 6: PREPARE FOR TRAINING

The following are aids to plan for training:

Participant agenda

Facilitator agenda (detailed) with

- related page numbers of sessions in *Facilitator Notes* and *Participant Manual*
- plan for division of Facilitator responsibilities

Course needs

- Facilitators
- Facilities
- Logistical arrangements

Checklist of equipment and supplies
Caring for the Child’s Healthy Growth and Development

PARTICIPANT AGENDA

<table>
<thead>
<tr>
<th>Day 1</th>
<th>Topic</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00</td>
<td>Opening</td>
<td>Classroom</td>
</tr>
<tr>
<td>9.30</td>
<td>Introduction: Caring for the child’s healthy growth and development</td>
<td>Classroom</td>
</tr>
<tr>
<td>10.00</td>
<td>COFFEE BREAK and Photo</td>
<td></td>
</tr>
<tr>
<td>10.30</td>
<td>Feed the young infant and child up to age 6 months</td>
<td>Classroom</td>
</tr>
<tr>
<td>12.00</td>
<td>LUNCH</td>
<td></td>
</tr>
<tr>
<td>13.00</td>
<td>Feed the young infant and child up to age 6 months (continued)</td>
<td>Classroom</td>
</tr>
<tr>
<td>15.00</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>15.15</td>
<td>The Family Counselling Cards: Feed the young infant</td>
<td>Classroom</td>
</tr>
<tr>
<td>15.15</td>
<td>Feed the child (age 3 to 4 months and 5 to 6 months)</td>
<td>Classroom</td>
</tr>
<tr>
<td>Day 2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8.00</td>
<td>Feed the young infant and child (6 months up to 5 years)</td>
<td>Classroom</td>
</tr>
<tr>
<td>10.00</td>
<td>(continued)</td>
<td></td>
</tr>
<tr>
<td>10.00</td>
<td>Use a growth chart</td>
<td></td>
</tr>
<tr>
<td>10.15</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>10.15</td>
<td>Care for the Child’s Development: Play and communicate with the young infant and child</td>
<td>Classroom</td>
</tr>
<tr>
<td>12.00</td>
<td>LUNCH</td>
<td></td>
</tr>
<tr>
<td>13.00</td>
<td>Play and communicate with the young infant and child (continued)</td>
<td>Classroom</td>
</tr>
<tr>
<td>15.00</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>15.15</td>
<td>Clinical practice (Part 1): Play with children (mothers not counselled)</td>
<td>Clinical practice (INPATIENT PEDS WARD and MATERNITY WARD)</td>
</tr>
<tr>
<td>15.15</td>
<td>Clinical practice (Part 2): Assess and support effective breastfeeding</td>
<td></td>
</tr>
<tr>
<td>17.00</td>
<td>The Family Counselling Cards: Play and communicate with the young infant and child</td>
<td>Classroom</td>
</tr>
</tbody>
</table>
### Day 3

<table>
<thead>
<tr>
<th>Time</th>
<th>Topic</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.00 – 10:00</td>
<td>Clinical practice (mothers counselled):</td>
<td>Clinical practice (OUTPATIENT CLINIC)</td>
</tr>
<tr>
<td></td>
<td>Feed the child</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Play and communicate with a child</td>
<td></td>
</tr>
<tr>
<td>10.00 – 10.15</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>10.15 – 12.00</td>
<td>Prevent illness</td>
<td>Classroom</td>
</tr>
<tr>
<td></td>
<td>Vaccinate child</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Wash hands</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Sleep under an insecticide-treated bednet</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Prevent injury</td>
<td></td>
</tr>
<tr>
<td>12.00 – 13.00</td>
<td>LUNCH</td>
<td></td>
</tr>
<tr>
<td>13.00 – 15.00</td>
<td>Respond to illness</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Identify danger signs</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assist referral</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Follow up when child returns</td>
<td></td>
</tr>
<tr>
<td>15.00 – 15.15</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>15.15 – 17.00</td>
<td>Putting it all together in a counselling session</td>
<td>Classroom</td>
</tr>
</tbody>
</table>

### Day 4

<table>
<thead>
<tr>
<th>Time</th>
<th>Topic</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.00 – 10:00</td>
<td>Clinical practice:</td>
<td>Clinical practice (OUTPATIENT CLINIC or DAYCARE CENTRE)</td>
</tr>
<tr>
<td></td>
<td>Feed the child</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Play and communicate with a child</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Prevent illness</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Respond to illness</td>
<td></td>
</tr>
<tr>
<td>10.00 – 10.15</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>10.15 – 11.00</td>
<td>Clinical practice (continued)</td>
<td>Clinical practice (OUTPATIENT CLINIC or DAYCARE CENTRE)</td>
</tr>
<tr>
<td></td>
<td>Note that this clinical practice can be wherever there are sufficient mothers or other caregivers with their children for each participant to counsel at least 1-2 families (and observe 1-2 families being counselled by a colleague).</td>
<td></td>
</tr>
<tr>
<td>11.00 – 12.00</td>
<td>Putting it all together in a counselling session (continued)</td>
<td>Classroom</td>
</tr>
<tr>
<td>12.00 – 13.00</td>
<td>LUNCH</td>
<td></td>
</tr>
<tr>
<td>13.00 – 15.00</td>
<td>Review and practice</td>
<td>Classroom</td>
</tr>
<tr>
<td>15.00 – 15.15</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>15.15 – 17.00</td>
<td>Technical Seminar (nutrition and care for child development)</td>
<td>Classroom</td>
</tr>
<tr>
<td>Day 5</td>
<td>Topic</td>
<td>Location</td>
</tr>
<tr>
<td>--------</td>
<td>----------------------------------------------------------------------</td>
<td>----------------------------------------------------</td>
</tr>
<tr>
<td>8.00 – 9.00</td>
<td>Review and practice (continued)</td>
<td>Classroom</td>
</tr>
<tr>
<td>9.00 – 12.00</td>
<td>Clinical practice: Feed the child Play and communicate with a child Prevent illness Respond to illness</td>
<td>Community—home visit to family of child age 1 month to 2 years</td>
</tr>
<tr>
<td>12.00 – 13.00</td>
<td>LUNCH</td>
<td></td>
</tr>
<tr>
<td>13.00 – 14.00</td>
<td>Debriefing</td>
<td>Classroom</td>
</tr>
<tr>
<td>14.00 – 14.15</td>
<td>COFFEE BREAK</td>
<td></td>
</tr>
<tr>
<td>14.15 – 16.00</td>
<td>Evaluation and discussion on next steps</td>
<td>Classroom</td>
</tr>
</tbody>
</table>
# Caring for the Child’s Healthy Growth and Development

## FACILITATOR AGENDA

<table>
<thead>
<tr>
<th>Day 1</th>
<th>Topic</th>
<th>Location</th>
<th>Facilitator Notes</th>
<th>Participant Manual</th>
<th>Facilitator</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 – 9.30</td>
<td>Opening</td>
<td>Classroom</td>
<td>To be planned locally</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9.30 – 10.00</td>
<td>Introduction: Caring for the child’s healthy growth and development Training agenda</td>
<td>Classroom</td>
<td>1-2</td>
<td>1-2</td>
<td></td>
</tr>
<tr>
<td>10.00 – 10.30</td>
<td>COFFEE BREAK and Photo</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10.30 – 12.00</td>
<td>Feed the young infant and child up to age 6 months</td>
<td>Classroom</td>
<td>3-15</td>
<td>3-11</td>
<td></td>
</tr>
<tr>
<td>12.00 – 13.00</td>
<td>LUNCH</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.00 – 15.00</td>
<td>Feed the young infant and child up to age 6 months (continued)</td>
<td>Classroom</td>
<td>Continued</td>
<td>Continued</td>
<td></td>
</tr>
<tr>
<td>15.00–15.15</td>
<td>COFFEE BREAK</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.15 – 16.00</td>
<td>The Family Counselling Cards: Feed the young infant</td>
<td>Classroom</td>
<td>16-24</td>
<td>12-16</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Feed the child (age 3 to 4 months and 5 to 6 months)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>16.00—17.00</td>
<td>Feed the child (age 6 months up to 5 years)</td>
<td></td>
<td>25-33</td>
<td>16-22</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Day 2</th>
<th>Topic</th>
<th>Location</th>
<th>Facilitator Notes</th>
<th>Participant Manual</th>
<th>Facilitator</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.00 – 10.00</td>
<td>Feed the child (age 6 months up to 5 years) (continued)</td>
<td>Classroom</td>
<td>Continued</td>
<td>Continued</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Use a growth chart</td>
<td></td>
<td>34-38</td>
<td>23-25</td>
<td></td>
</tr>
<tr>
<td>10.00 – 10.15</td>
<td>COFFEE BREAK</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10.15 – 12.00</td>
<td>Care for the Child’s Development: Play and communicate with the young infant and child</td>
<td>Classroom</td>
<td>39-50</td>
<td>26-36</td>
<td></td>
</tr>
<tr>
<td>12.00-13.00</td>
<td>LUNCH</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.00-15.00</td>
<td>Care for the Child’s Development: Play and communicate with the young infant and child</td>
<td>Classroom</td>
<td>Continued</td>
<td>Continued</td>
<td></td>
</tr>
<tr>
<td>Day 2</td>
<td>Topic</td>
<td>Location</td>
<td>Facilitator</td>
<td>Notes</td>
<td>Participant Manual</td>
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<td></td>
<td>(continued)</td>
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</tr>
<tr>
<td>15.00–15.15</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.15–17.00</td>
<td>Clinical practice (Part 1): Play with children (mothers not counselled): Clinical Practice (Part 2): Assess and support effective breastfeeding</td>
<td>Clinical practice (INPATIENT PEDS WARD and MATERNITY WARD)</td>
<td>51-54</td>
<td>36-39</td>
<td></td>
</tr>
<tr>
<td>17.00–17.30</td>
<td>The Family Counselling Cards: Play and communicate with the young infant and child</td>
<td>Classroom</td>
<td>54-57</td>
<td>39-41</td>
<td></td>
</tr>
<tr>
<td>Day 3</td>
<td>Topic</td>
<td>Location</td>
<td>Facilitator</td>
<td>Notes</td>
<td>Participant Manual</td>
</tr>
<tr>
<td>8.00–10.00</td>
<td>Clinical practice (mothers counselled): Feed the child Play and communicate with a child</td>
<td>Clinical practice (OUTPATIENT CLINIC or other setting with families)</td>
<td>58-59</td>
<td>42-43</td>
<td></td>
</tr>
<tr>
<td>10.00–10.15</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10.15–12.00</td>
<td>Prevent illness Vaccinate child Wash hands Sleep under an insecticide-treated bednet Prevent injury</td>
<td>Classroom</td>
<td>60-67</td>
<td>44-51</td>
<td></td>
</tr>
<tr>
<td>12.00–13.00</td>
<td><strong>LUNCH</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.00–15.00</td>
<td>Respond to illness Identify danger signs Assist referral Follow up when child returns</td>
<td>Classroom</td>
<td>68-72</td>
<td>52-57</td>
<td></td>
</tr>
<tr>
<td>15.00–15.15</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.15–17.00</td>
<td>Putting it all together in a counselling session</td>
<td>Classroom</td>
<td>72-74</td>
<td>57</td>
<td></td>
</tr>
</tbody>
</table>
### Day 4

<table>
<thead>
<tr>
<th>Time</th>
<th>Topic</th>
<th>Location</th>
<th>Facilitator Notes</th>
<th>Participant Manual</th>
<th>Facilitator</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.00 – 10:00</td>
<td>Clinical practice: Feed the child Play and communicate with a child Prevent illness Respond to illness</td>
<td>Clinical practice (OUTPATIENT CLINIC or DAYCARE CENTRE)</td>
<td>74-75</td>
<td>58</td>
<td></td>
</tr>
<tr>
<td>10.00 – 10:15</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10.15 – 11:00</td>
<td>Clinical practice (continued) Note that this clinical practice can be wherever there are sufficient mothers or other caregivers with their children for each participant to counsel 1-2 families (and observe 1-2 families being counselled by a colleague).</td>
<td>Clinical practice (OUTPATIENT CLINIC or DAYCARE CENTRE)</td>
<td>Continued</td>
<td>Continued</td>
<td></td>
</tr>
<tr>
<td>11.00 – 12:00</td>
<td>Putting it all together in a counselling session (continued)</td>
<td>Classroom</td>
<td>72-74 Continued</td>
<td>59 Continued</td>
<td></td>
</tr>
<tr>
<td>12.00 -- 13:00</td>
<td><strong>LUNCH</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.00 -- 15:00</td>
<td>Review and practice</td>
<td>Classroom</td>
<td>76</td>
<td>59</td>
<td></td>
</tr>
<tr>
<td>15.00 – 15:15</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15:15 – 17:00</td>
<td>Technical Seminar (nutrition and care for child development)</td>
<td>Classroom</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Day 5

<table>
<thead>
<tr>
<th>Time</th>
<th>Topic</th>
<th>Location</th>
<th>Facilitator Notes</th>
<th>Participant Manual</th>
<th>Facilitator</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.00 – 9:00</td>
<td>Review and practice (continued)*</td>
<td>Classroom</td>
<td>76 Continued</td>
<td>59 Continued</td>
<td></td>
</tr>
<tr>
<td>9.00 – 12:00</td>
<td>Clinical practice: Feed the child Play and communicate with a child Prevent illness Respond to illness</td>
<td>Community—home visit to family of child age 1 month to 2 years</td>
<td>76-78</td>
<td>59-60</td>
<td></td>
</tr>
<tr>
<td>12.00 – 13:00</td>
<td><strong>LUNCH</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.00 – 14:00</td>
<td>Debriefing</td>
<td>Classroom</td>
<td>78</td>
<td>60</td>
<td></td>
</tr>
<tr>
<td>14. 00 – 14:15</td>
<td><strong>COFFEE BREAK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.15 – 16:00</td>
<td>Evaluation and discussion, closing, certificates</td>
<td>Classroom</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Note: This time (8.00-9.00) may be used instead to transport participants to the clinical session in the community, depending on distance.*
Course Needs

Facilitators

- Two facilitators for each group of 12 participants (ratio of 1 facilitator:6 participants) to guide the classroom activities
- One clinical instructor for each group of 12 participants to guide the clinical sessions (one with overall responsibilities, a second clinical instructor with training in breastfeeding counselling)
- Course director to manage administrative tasks, transportation, coordination with inpatient ward and clinic (or other setting), and to assist with facilitator training

Facilities

- Classroom with tables and chairs
  - Plenary room for all participants with projector (see full list of equipment and supplies below)
  - Maximum of 12 participants per break-out room, plus facilitators and observers
  - Easel chart with paper, table for supplies, projector (see full list of equipment and supplies below)
- Inpatient ward with children
  - With minimum of 12 children for demonstration and practice for each group of 12 participants, more children available is better
- Maternity ward with opportunity to observe and assess breastfeeding and cup feeding
  - With minimum of 6 mothers and infants for each group of 12 participants, for demonstration and practice
- Health facility (clinic) or other site with caregivers and children
  - With minimum of 13 caregiver and child pairs (more would be much better)
  - Separate room or space with tables and chairs or benches, to see caregivers and children

Logistical arrangements

- For lunch and coffee breaks (see Agenda for schedule)
- Transportation to clinical sites (see Agenda for approximate timing and locations)
- Equipment and supplies (see the Checklist below)
## CHECKLIST OF EQUIPMENT AND SUPPLIES

<table>
<thead>
<tr>
<th>Item</th>
<th>Number</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>LCD projector (for projecting videos and pictures)</td>
<td>1 / room</td>
<td>Note: If there is no LCD projector, provide a TV monitor and DVD player</td>
</tr>
<tr>
<td>Computer</td>
<td>1 / room</td>
<td>(see above item)</td>
</tr>
<tr>
<td>Videos (breastfeeding, care for development, signs of illness)</td>
<td>1 set / room</td>
<td>Course director will bring these</td>
</tr>
<tr>
<td><strong>Participant Manuals</strong></td>
<td>1 / person</td>
<td>These should be printed in colour, if possible, or in black and white and bound. If possible, print cover on coloured stock paper (distinct colour from Facilitator Notes). NOTE: 1/person = For each participant, facilitator, and observer</td>
</tr>
<tr>
<td><strong>Counselling Cards</strong></td>
<td>1 set / person</td>
<td>These should be printed in colour, if possible, and spiral bound</td>
</tr>
<tr>
<td><strong>Facilitator Notes</strong></td>
<td>1 / facilitator</td>
<td>Punch and put in a binder, or bind these. If possible, print cover on coloured stock paper (distinct colour from Manual)—for this demonstration course, it would be useful to print Facilitator Notes for all participants and observers (to be given out the last day)</td>
</tr>
<tr>
<td>Marking pens (at least 6)—various colours</td>
<td>1 set / room</td>
<td></td>
</tr>
<tr>
<td>Easel chart and paper</td>
<td>1 set / room</td>
<td></td>
</tr>
<tr>
<td>Masking tape or “Plastic Tack” (for posting on wall)</td>
<td>1 set or more / room</td>
<td></td>
</tr>
<tr>
<td>Coloured card stock for making name tents</td>
<td>1 / person</td>
<td>1/person = For each participant, facilitator, and observer</td>
</tr>
<tr>
<td>Coloured card stock for making cards for exercise</td>
<td>1 set of cards / room</td>
<td>Copy exercises (Cards in Annex 2 for Activity 10 will be printed and cut ahead of time)</td>
</tr>
<tr>
<td>Coloured paper for printing role play exercises (3 different colours)</td>
<td>1 set / person</td>
<td>Copy exercises (Role play instructions in Annex 1 for Activity 8, in Annex 3 for Activity 13, and in Annex 4 for Activity 15) 1/person = For each participant, facilitator, and observer</td>
</tr>
<tr>
<td>Name tags</td>
<td>1 / person</td>
<td>1/person = For each participant, facilitator, and observer</td>
</tr>
<tr>
<td>Carrying bag—to fit printed materials, with supplies</td>
<td>1 / person</td>
<td>Bag needed for participants, facilitators, and observers to carry materials and toy items</td>
</tr>
<tr>
<td>Pens/pencils</td>
<td>2 / person</td>
<td>PLUS some extra pencils for the group</td>
</tr>
<tr>
<td>Pencil sharpener (small)</td>
<td>1 / person</td>
<td>Or large sharpener, 1 / room</td>
</tr>
<tr>
<td>Item</td>
<td>Number</td>
<td>Comments</td>
</tr>
<tr>
<td>----------------------------------------------------------------------</td>
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<td>-----------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Extension cords plus adapters for European plugs</td>
<td>1 / room</td>
<td></td>
</tr>
<tr>
<td>Stapler and paper punch</td>
<td>1 set / room</td>
<td></td>
</tr>
<tr>
<td>Binders (notebooks)—4 cm depth (1 1/2 inches)</td>
<td>1 / facilitator/Observer</td>
<td>For facilitator/observers to carry full set of printed materials</td>
</tr>
<tr>
<td>Three or four stacking bowls (small)</td>
<td>1 set / each 2 participants</td>
<td>Buy these in a local market. If a large group, and participants need to be in clinical groups of 3, then prepare 1 set / each 3 participants.</td>
</tr>
<tr>
<td>Measuring cup (1 cup, ¾ cup, and ½ cup marked) and sample of local measuring items</td>
<td>1 set / each 2 participants</td>
<td>Buy these in a local market (local household measuring item could be a small soda or water bottle, a common cup, or a clear bowl). If a large group, and participants need to be in clinical groups of 3, then prepare 1 set / each 3 participants.</td>
</tr>
<tr>
<td>Toy items (sample household items)</td>
<td>1 set / room</td>
<td>Buy these in a local market</td>
</tr>
<tr>
<td>Dolls (or substitute)</td>
<td>1 / each 3 participants</td>
<td>Simple dolls used in training (if not available, use 3 towels instead for some or all of the dolls)</td>
</tr>
<tr>
<td>Liquid dish soap (small container)</td>
<td>1 / each 12 participants</td>
<td>For washing toy items after use</td>
</tr>
<tr>
<td>Local CHW register or other form for managing home visits</td>
<td>1 / participant</td>
<td>Please bring samples of the local register form</td>
</tr>
<tr>
<td>Certificates</td>
<td>1 / person</td>
<td>For participants and facilitators</td>
</tr>
<tr>
<td>Cameras capable of taking still and video images</td>
<td>1 / clinical instructor</td>
<td>It is best if the clinical instructor takes a few images to illustrate themes for the clinical session</td>
</tr>
<tr>
<td>Anything else?</td>
<td></td>
<td>Please add your own items to this list</td>
</tr>
</tbody>
</table>
For further information please contact:

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World Health Organization
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Switzerland
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